

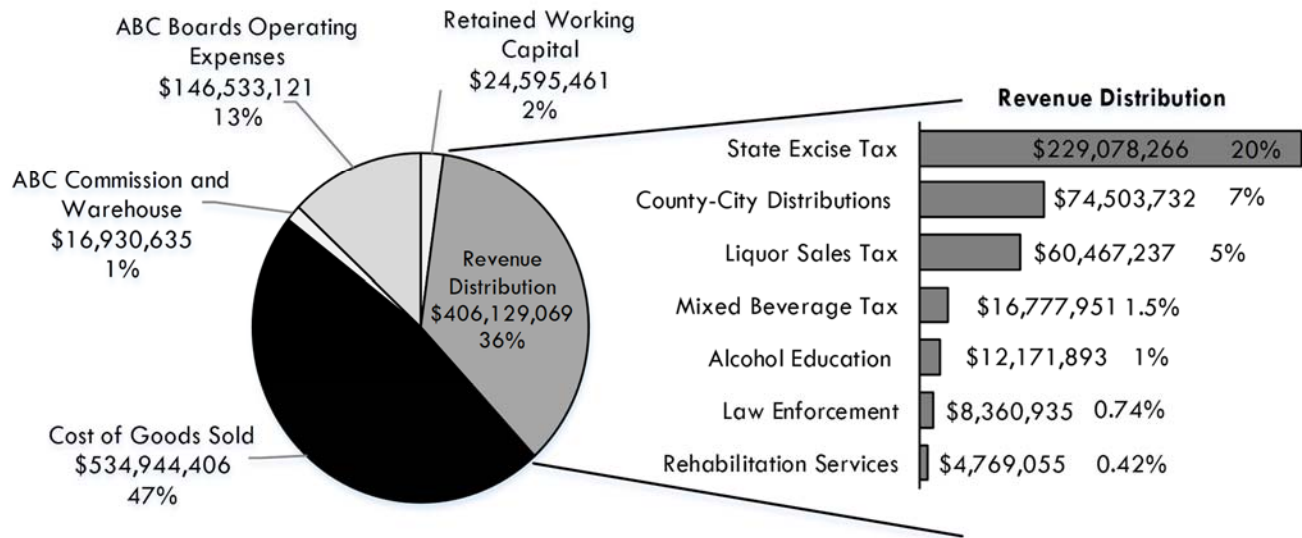
Exhibit 19: Counties Served by One ABC Board Had More Profitable and Efficient Operations than Similar Counties with Multiple ABC Boards During Fiscal Year 2016–17

County	Number of ABC Boards	Number of ABC Board Members	Total Annual ABC Board Compensation	Number of ABC Stores	County Outlet Density Per 10,000 Adults	County Profit %	County Operating Margin %
Brunswick County	9	29	\$38,160	11	1.13	7.9%	16.5%
Carteret County	1	5	\$ 0	6	1.15	12.6%	12.9%
Robeson County	7	25	\$24,512	8	.82	2.6%	19.6%
Wayne County	1	5	\$ 3,600	5	.54	8.1%	16.6%
Columbus County	5	15	\$11,800	5	1.19	5.6%	18.7%
Hoke County	1	3	\$ 3,600	2	.51	12.1%	12.1%

Notes: Brunswick County was compared to Carteret County because both counties are rural, located on the coast, and have similar outlet densities. Columbus County was compared to Hoke County because both counties are rural, located in eastern North Carolina, and have similar populations. Robeson County was compared to Wayne County because both counties are rural, located in eastern North Carolina, and have similar populations. The Carteret County ABC Board does not compensate its board members.

Source: Program Evaluation Division based on information from the ABC Commission.

Exhibit 12: Distribution of \$1.1 Billion Revenue from the ABC System for Fiscal Year 2016–17



Source: Program Evaluation Division based on data from the North Carolina ABC Commission.