GENERAL ASSEMBLY OF NORTH CAROLINA SESSION 2005

S

SENATE DRS65189-LT-80 (3/15)

Short Title: Better Insurance/Annuity Disclosure.

Sponsors:	Senator Malone.
Referred to:	

1	A BILL TO BE ENTITLED
2	AN ACT TO REORGANIZE ARTICLE 60 OF CHAPTER 58 OF THE GENERAL
3	STATUTES AND AMEND CURRENT DISCLOSURE REQUIREMENTS FOR
4	SOLICITATION OF LIFE INSURANCE PRODUCTS AND ANNUITIES;
5	REQUIRE INSURERS TO NOTIFY EMPLOYEES OF THE EXISTENCE OF
6	EMPLOYER-OWNED LIFE INSURANCE POLICIES WITHIN THIRTY DAYS
7	AFTER THE EFFECTIVE DATE OF COVERAGE; AND REQUIRE GROUP
8	ANNUITY INSURERS TO ISSUE INDIVIDUAL CERTIFICATES OF
9	COVERAGE TO EACH ANNUITANT.
10	The General Assembly of North Carolina enacts:
11	PART I. DISCLOSURES FOR ANNUITIES AND LIFE INSURANCE
12	SECTION 1. The title of Article 60 of Chapter 58 of the General Statutes
13	reads as rewritten:
-	
14	"Article 60.
14 15	"Article 60. "Regulation of Life Insurance Solicitation.Standards of Disclosure for Annuities and
15	"Regulation of Life Insurance Solicitation. Standards of Disclosure for Annuities and
15 16	"Regulation of Life Insurance Solicitation.Standards of Disclosure for Annuities and Life Insurance."
15 16 17	"Regulation of Life Insurance Solicitation. <u>Standards of Disclosure for Annuities and Life Insurance.</u> " SECTION 1.1. Article 60 of Chapter 58 of the General Statutes is amended
15 16 17 18	"Regulation of Life Insurance Solicitation. <u>Standards of Disclosure for Annuities and Life Insurance.</u> " SECTION 1.1. Article 60 of Chapter 58 of the General Statutes is amended by designating G.S. 58-60-1 through G.S. 58-60-35 as:
15 16 17 18 19	"Regulation of Life Insurance Solicitation. <u>Standards of Disclosure for Annuities and Life Insurance.</u> " SECTION 1.1. Article 60 of Chapter 58 of the General Statutes is amended by designating G.S. 58-60-1 through G.S. 58-60-35 as: "Part 1. Regulation of Life Insurance Solicitation."
15 16 17 18 19 20	"Regulation of Life Insurance Solicitation.Standards of Disclosure for Annuities and Life Insurance." SECTION 1.1. Article 60 of Chapter 58 of the General Statutes is amended by designating G.S. 58-60-1 through G.S. 58-60-35 as: "Part 1. Regulation of Life Insurance Solicitation." SECTION 1.2. G.S. 58-60-1 reads as rewritten: "§ 58-60-1. Purpose of Article.Short title; purpose. (a) This Part may be cited as the "Life Insurance Disclosure Act".
15 16 17 18 19 20 21	"Regulation of Life Insurance Solicitation.Standards of Disclosure for Annuities and Life Insurance." SECTION 1.1. Article 60 of Chapter 58 of the General Statutes is amended by designating G.S. 58-60-1 through G.S. 58-60-35 as: "Part 1. Regulation of Life Insurance Solicitation." SECTION 1.2. G.S. 58-60-1 reads as rewritten: "§ 58-60-1. Purpose of Article.Short title; purpose.
15 16 17 18 19 20 21 22	 "Regulation of Life Insurance Solicitation.Standards of Disclosure for Annuities and Life Insurance." SECTION 1.1. Article 60 of Chapter 58 of the General Statutes is amended by designating G.S. 58-60-1 through G.S. 58-60-35 as: "Part 1. Regulation of Life Insurance Solicitation." SECTION 1.2. G.S. 58-60-1 reads as rewritten: "§ 58-60-1. Purpose of Article.Short title; purpose. (a) This Part may be cited as the "Life Insurance Disclosure Act". (b) The purpose of this Article Part is to require insurers to deliver to purchasers of life insurance, information which will improve the buyer's ability to select the most
15 16 17 18 19 20 21 22 23	 "Regulation of Life Insurance Solicitation.Standards of Disclosure for Annuities and Life Insurance." SECTION 1.1. Article 60 of Chapter 58 of the General Statutes is amended by designating G.S. 58-60-1 through G.S. 58-60-35 as: "Part 1. Regulation of Life Insurance Solicitation." SECTION 1.2. G.S. 58-60-1 reads as rewritten: "§ 58-60-1. Purpose of Article.Short title; purpose. (a) This Part may be cited as the "Life Insurance Disclosure Act". (b) The purpose of this Article-Part is to require insurers to deliver to purchasers

D

(Public)

1	under consideration and to improve the ability of the buyer to evaluate the relative costs
2	of similar plans of life insurance.
3	This Article Part does not prohibit an insurer to use from using additional material
4	which that is not in violation of Articles 1 through 64 of this Chapter nor any other
5	statute or regulation."
6	SECTION 1.3. G.S. 58-60-5 reads as rewritten:
7	"§ 58-60-5. Scope of Article; <u>Scope;</u> exemptions.
8	(a) Except as otherwise provided in this Article, Part, this Article Part applies to
9	any solicitation, negotiation or procurement of life insurance occurring within this State.
10	This Article-Part applies to any issuer of a life insurance contract, including fraternal
11	benefit societies.
12	(b) Unless otherwise specifically included, this Article Part does not apply to:
13	(1) Annuities, Individual group annuity contracts.
14	(2) Credit life insurance, insurance.
15	(3) Group life insurance, insurance (except for disclosures relating to
16	preneed funeral contracts or prearrangements; these disclosure
17	requirements shall extend to the issuance or delivery of certificates as
18	well as to the master policy).
19	(4) Life insurance policies issued in connection with pension and welfare
20	plans as defined by and that are subject to the federal Employee
21	Retirement Income Security Act of 1974 (ERISA), (ERISA).
22	(5) Variable life insurance under which the death benefits and cash values
23	vary in accordance with unit values of investments held in a separate
24	account.
25	(c) The policy summary in this Article Part is not required for policies that are
26	sold subject to rules adopted by the Commissioner for life insurance illustrations."
27	SECTION 1.4. G.S. 58-60-10(7)k. reads as rewritten:
28	"k. The date on which the Policy Summary is prepared.
29	The Policy Summary must consist of a separate document.
30	All information required to be disclosed must be set out in such
31	a manner as to not minimize or render any portion thereof
32	obscure. Any amounts which remain level for two or more
33	years of the policy may be represented by a single number if it
34	is clearly indicated what amounts are applicable for each policy
35	year. Amounts in subparagraph e of this paragraph shall be
36	listed in total, not on a per thousand nor per unit basis. If more
37	than one insured is covered under one policy or rider,
38	guaranteed death benefits shall be displayed separately for each
39	insured or for each class of insureds if death benefits do not
40	differ within the class. Zero amounts shall be displayed as zero
41	and shall not be displayed as a blank space. If the insurer makes
42	a material revision in the terms and conditions under which it
43	will limit its right to change any nonguaranteed factor, it shall,

General Assen	bly of North Carolina Session	2005
	no later than the first policy anniversary following the rev	ision,
	advise each affected policy owner residing in this State."	
SEC	TION 1.5. Article 60 of Chapter 58 of the General Statutes is am	ended
by adding a new	-	
• •	t 2. Regulation of Home Service Life Insurance Solicitation.	
	tle and reference.	
	y be cited as the "Home Service Disclosure Act".	
"§ 58-60-45. P	irpose.	
The purpos	e of this Part is to establish standards that ensure that mean	ngful
information is	rovided to the purchasers of insurance policies distributed throug	the the
	stribution system.	
" <u>§ 58-60-50. D</u>	efinitions.	
As used in t	is Part:	
<u>(1)</u>	"Home service distribution system" means a system in	which
	insurance products are marketed, sold, or serviced by agents in p	erson
	in the home or business of the insured, owner, or premium pay	or in
	assigned territories and may be identified as "debits". The polici	es are
	issued on a monthly or more frequent premium payment basis	, and
	agents are charged with the responsibilities of servicing the	debit,
	which may include the collection of premium payments in the ho	<u>me or</u>
	designated location on a monthly or more frequent basis, along	with
	other services normally rendered.	
(2)	"Small face amount life insurance policy" means an insurance p	olicy
	or certificate with a face amount of fifteen thousand dollars (\$15	-
	or less.	
" <u>§ 58-60-55.</u> G	eneral disclosure requirements.	
	cordance with the disclosure simplification standards set for	th in
G.S. 58-60-80	nd at the time an insurance policy is issued through the home se	ervice
distribution sys	em, the insurer shall disclose:	
<u>(1)</u>	Whether the policyholder is allowed to change the method of pre	<u>mium</u>
	payment and any conditions for that change.	
<u>(2)</u>	Whether or not at a subsequent date a policyholder may con	nbine
	multiple policies from the same insurance company, its affiliates	s, and
	its subsidiaries into one policy in order to provide like or enh	anced
	coverage at a comparable or reduced premium to eliminate dup	licate
	administrative costs associated with each policy and, if the opt	ion is
	available:	
	a. Whether a policyholder will be subject to underwriting	when
	combining multiple policies into one policy; and	
	b. Whether a policyholder will be subject to a new conte	stable
	period, waiting periods, etc., when combining multiple po	olicies
	into one policy.	
<u>(b)</u> <u>In a</u>	cordance with the disclosure simplification standards set for	<u>th</u> in
	in insurer issuing a small face amount life insurance policy through	

1	home service	distribution system shall provide the current disclosure included in
2	Appendix A of	the NAIC's Home Service Disclosure Model if at any point in time over
3	the term of the	policy the cumulative premiums paid may exceed the face amount of the
4	policy at that p	point in time. The required disclosure shall be provided to the policy
5	owner or certifi	cate holder no later than at the time the policy or certificate is delivered.
6	The disclosure s	shall not be attached to the policy but may be delivered with the policy.
7	<u>If, for a pa</u>	rticular policy form, the cumulative premiums may exceed the face
8	amount for som	ne demographic or benefit combination but not for all combinations, the
9	insurer may cho	pose to either:
10	<u>(1)</u>	Provide the disclosure only in those circumstances where the
11		premiums may exceed the face amount; or
12	<u>(2)</u>	Provide the disclosure for all demographic and benefit combinations.
13	Cumulative	premiums shall include premiums paid for riders. However, the face
14		t include the benefit attributable to the riders.
15	<u>If an illustr</u>	ration has been provided that satisfies the requirements of Title 11,
16	Chapter 4, Sec	tion .0500 of the North Carolina Administrative Code, the disclosure
17	requirements of	subsection (b) of this section are deemed to have been met.
18	" <u>§ 58-60-60. D</u>	isclosure of payment methods.
19	In accordance	ce with the disclosure simplification standards set forth in G.S. 58-60-80,
20	at the time an i	nsurance policy is issued through the home service distribution system,
21	the insurer shall	disclose:
22	<u>(1)</u>	What premium savings may be realized by a different method or less
23		frequent mode of premium payment.
24	<u>(2)</u>	That premiums are still due and payable by the person responsible for
25		premium payments even when an agent does not collect the premiums.
26	<u>(3)</u>	The mailing address for payment of premiums to the company.
27	<u>(4)</u>	That the consumer is entitled to receive a receipt for premium
28		payments when premium payments are made in cash or in person.
29	" <u>§ 58-60-65. E</u>	vidence of payment.
30	For every p	remium collected on a policy of life or disability insurance marketed,
31	sold, or service	d through the home service distribution system in this State, the agent,
32	solicitor, or bro	ker, or any employee acting on the agent's, solicitor's, or broker's behalf,
33	collecting or rec	ceiving the premium in person shall:
34	<u>(1)</u>	Maintain and furnish to the policyholder a receipt indicating payment
35		of premiums, which shall provide the payor with clearly
36		understandable, written evidence of payment at the time the premium
37		is collected. At a minimum it shall clearly show:
38		<u>a.</u> <u>The name of the payor.</u>
39		b. The name of the insured under each policy covered by the
40		premium.
41		<u>c.</u> <u>The amount paid.</u>
42		d. The date paid.
43		c.The amount paid.d.The date paid.e.The date paid-to status of the policy.f.The policy number.
44		<u>f.</u> <u>The policy number.</u>

General Assen	ubly of North Carolina	Session 2005
	<u>g.</u> The face amount and type of policy	for which the payment will
	be credited.	
	<u>h.</u> <u>The signature of the agent.</u>	
	i. <u>The agent's printed name and uniqu</u>	e identification number.
	j. The name, complete address, and pl	none number of the insurer.
<u>(2)</u>	Remit to the insurer's home office or a	pplicable district office, or
	deposit in a fiduciary account, the premiu	
	policyholder within 10 days of receipt f	from the premium payor or
	policy owner. In the event that the ins	
	system based on a monthly list bill, all p	premiums collected shall be
	credited from the date of collection. T	<u>he premium shall be fully</u>
	applied to that particular account.	
<u>§ 58-60-70. P</u>	roof of policy delivery.	
	ance policy marketed, sold, or serviced	
	tem is delivered by an agent, solicitor, or br	
on the agent's,	solicitor's, or broker's behalf, a receipt shall	be signed by the purchaser
nd the agent a	cknowledging delivery to the purchaser of the	he policy or contract and the
lisclosures req	uired by this Part. The receipt shall contain	the name of the purchaser.
ne policy or co	ontract number, the amount of the initial pre-	mium payment, and the date
he delivery wa	s completed. A policy shall be deemed to ha	ve been received six months
fter the date o	f issuance if the insured has paid premiums	pursuant to the contract. All
elivery receip	ts required by this section shall be retained	by the company for not less
nan three years	s following delivery and shall be available for	or inspection upon request of
ne Commission	<u>ner.</u>	
<u>§ 58-60-75. C</u>	<u>company duties.</u>	
Each insure	er engaged in the home service distribution	<u>n system in this State shall</u>
nake available	to the Commissioner for review:	
<u>(1)</u>	Established written procedures to audit ag	encies engaged in the home
	service system of distribution of policies in	n this State; and
<u>(2)</u>	Proof of audits conducted periodically that	at reasonably ensure that the
	premium payor's records accurately reflect	t the premium due date and
	premium paid-to status of the policy or pol	icies purchased.
<u>§ 58-60-80. N</u>	<u> Iinimum disclosure language standards.</u>	
All disclosu	re forms shall comply with the readability st	tandards in Article 38 of this
Chapter. It is pi	resumed the disclosure form in Appendix A	of the NAIC's Home Service
Disclosure Mod	lel Act complies with this Part."	
SEC	TION 1.6. Article 60 of Chapter 58 of the	General Statutes is amended
by adding a nev	v Part to read:	
"Part 3	3. Regulation of Small Face Amount Life Ins	urance Solicitation.
' <u>§ 58-60-90. T</u>	itle and reference.	
This Part ma	ay be cited as the "Small Face Amount Life I	Insurance Disclosure Act".
	urpose; intent; and scope.	
	purpose of this Part is to establish standa	
nformation is p	provided to the purchasers of small face amon	unt policies.

1	(b) This Part applies to any life insurance policy or certificate with an initial face
2	amount of fifteen thousand dollars (\$15,000) or less.
3	(c) This Part does not apply to:
4	(1) Variable life insurance.
5	(2) Individual and group annuity contracts.
6	(3) Credit life insurance.
7	(4) Group or individual policies of life insurance issued to members of an
8	employer group or other permitted group where:
9	a. Every plan of coverage was selected by the employer or other
10	group representative;
11	b. Some portion of the premium is paid by the group or through
12	payroll deduction; and
13	c. Group underwriting or simplified underwriting is used.
14	(5) Policies and certificates where an illustration has been provided
15	pursuant to the requirements of Title 11, Chapter 4, Section .0500 of
16	the North Carolina Administrative Code.
17	" <u>§ 58-60-100. Disclosure requirements.</u>
18	(a) An insurer issuing a small face amount policy shall provide the current
19	disclosure included in Appendix A of the NAIC Disclosure for Small Face Amount Life
20	Insurance Policies Model Act if at any point in time over the term of the policy the
21	cumulative premiums paid may exceed the face amount of the policy at that point in
22	time. The required disclosure shall be provided to the policy owner or certificate holder
23	no later than at the time the policy or certificate is delivered. The disclosure shall not be
24	attached to the policy but may be delivered with the policy.
25	(b) If, for a particular policy form, the cumulative premiums may exceed the face
26	amount for some demographic or benefit combination but not for all combinations, the
27	insurer may choose to either:
28	(1) Provide the disclosure only in those circumstances where the
29	premiums may exceed the face amount; or
30	(2) <u>Provide the disclosure for all demographic and benefit combinations.</u>
31	(c) <u>Cumulative premiums shall include premiums paid for riders. However, the</u>
32	face amount shall not include the benefits attributable to the riders.
33	" <u>§ 58-60-105. Insurer duties.</u>
34	The insurer and its producers shall have a duty to provide information to
35	policyholders or certificate holders that ask questions about the disclosure statement."
36 27	SECTION 1.7. Article 60 of Chapter 58 of the General Statutes is amended by adding a pay Part to read:
37	by adding a new Part to read:
38 39	"Part 4. Regulation of Annuity Solicitation. "8 58 60 120 Title and reference
39 40	" <u>§ 58-60-120. Title and reference.</u> This Part may be sited as the "Appuity Disclosure Ast"
	This Part may be cited as the "Annuity Disclosure Act".
41 42	" <u>§ 58-60-125. Purpose; intent; scope.</u> (a) The purpose of this Part is to provide standards for the disclosure of certain
42 43	minimum information about annuity contracts to protect consumers and foster consumer
43 44	education. This Part specifies the minimum information that must be disclosed and the
77	education. This fait specifies the minimum information that must be disclosed and the

1	method f	for disc	closing	it in connection with the sale of annuity contracts. The goal of
2	this Part is to ensure that purchasers of annuity contracts understand certain basic			
3	features of		-	
4	<u>(b)</u>	<u>This</u>	<u>Part ap</u>	plies to all group and individual annuity contracts and certificates
5	except:			
6		(1)	Regi	stered or nonregistered variable annuities or other registered
7			produ	<u>icts.</u>
8		(2)	Imm	ediate and deferred annuities that contain no nonguaranteed
9			elem	
10		<u>(3)</u>	<u>Annı</u>	ities used to fund any of the following:
11			<u>a.</u>	An employee pension plan, which is covered by the Employee
12				Retirement Income Security Act (ERISA).
13			<u>b.</u>	A plan described by section 401(a), 401(k), or 403(b) of the
14				Internal Revenue Code, where the plan, for purposes of ERISA,
15				is established or maintained by an employer.
16			<u>c.</u>	A governmental or church plan defined in section 414 or a
17				deferred compensation plan of a state or local government or a
18				tax-exempt organization under section 457 of the Internal
19				Revenue Code.
20			<u>d.</u>	A nonqualified deferred compensation arrangement established
21				or maintained by an employer or plan sponsor.
22			<u>e.</u> <u>f.</u>	Structured settlement annuities.
23				Charitable gift annuities.
24	<i>.</i>		<u>g.</u>	Funding agreements.
25	<u>(c)</u>			all apply to annuities used to fund a plan or arrangement that is
26				tributions an employee elects to make, whether on a pretax or
27				where the insurance company has been notified that plan
28		-		se from among two or more fixed annuity providers and there is a
29				an individual employee by a producer for the purchase of an
30				used in this subsection, direct solicitation shall not include any
31	-			ducer solely for the purpose of educating or enrolling employees
32	in the pla		-	
33	" <u>§ 58-60</u>			
34 25	<u>As us</u>	$\frac{1}{1}$		
35 36		<u>(1)</u>		uity buyer's guide" or "buyer's guide" means the current NAIC el Buyer's Guide to Fixed Deferred Annuities, including any
30 37				ndix thereto.
38		(2)		ritable gift annuity" means a transfer of cash or other property by
38 39		<u>(2)</u>	-	nor to a charitable organization in return for an annuity payable
40				one or two lives, under which the actuarial value of the annuity is
40 41				than the value of the cash or other property transferred and the
41 42			-	rence in value constitutes a charitable deduction for federal tax
42 43				oses but does not include a charitable remainder trust or a
44				table lead trust or other similar arrangement where the charitable
			Unail	able read trust of other similar arrangement where the chalilable

1		organization does not issue an annuity and incur a financial obligation
2		to guarantee annuity payments.
3	<u>(3)</u>	"Contract owner" means the owner named in the annuity contract or
4		certificate holder in the case of a group annuity contract.
5	<u>(4)</u>	"Determinable elements" means elements that are derived from
6		processes or methods that are guaranteed at issue and not subject to
7		company discretion but where the values or amounts cannot be
8		determined until some point after issue. These elements include the
9		premiums, credited interest rates (including any bonus), benefits,
10		values, noninterest-based credits, charges, or elements of formulas
11		used to determine any of these. These elements may be described as
12		guaranteed but not determined at issue. An element is considered
13		determinable if it was calculated from underlying determinable
14		elements only or from both determinable and guaranteed elements.
15	<u>(5)</u>	"Disclosure document" means the document the contents of which are
16		described in G.S. 58-60-140.
17	<u>(6)</u>	"Funding agreement" means an agreement for an insurer to accept and
18		accumulate funds and to make one or more payments at future dates in
19		amounts that are not based on mortality or morbidity contingencies.
20	(7)	"Generic name" means a short title descriptive of the annuity contract
21		being applied for or illustrated such as "single premium deferred
22		annuity".
23	(8)	"Guaranteed elements" means the premiums, credited interest rates,
24		including any bonus, benefits, values, noninterest-based credits,
25		charges, or elements of formulas used to determine any of these, that
26		are guaranteed and determined at issue. An element is considered
27		guaranteed if all of the underlying elements that go into its calculation
28		are guaranteed.
29	(9)	"Nonguaranteed elements" means the premiums, credited interest rates
30		(including any bonus), benefits, values, noninterest-based credits,
31		charges, or elements of formulas used to determine any of these that
32		are subject to company discretion and are not guaranteed at issue. An
33		element is considered nonguaranteed if any of the underlying
34		nonguaranteed elements are used in its calculation.
35	<u>(10)</u>	"Structured settlement annuity" means a "qualified funding asset" as
36		defined in section 130(d) of the Internal Revenue Code or an annuity
37		that would be a qualified funding asset under section 130(d) but for the
38		fact that it is not owned by an assignee under a qualified assignment.
39	" <u>§ 58-60-135.</u> S	Standards for the disclosure document and buyer's guide.
40	(a) Where	e the application for an annuity contract is taken in a face-to-face
41	meeting, the ap	plicant, at or before the time of application, shall be given both the
42	disclosure docu	ment described in G.S. 58-60-140 and a copy of the buyer's guide.
43		e the application for an annuity contract is taken by means other than in
44	<u>a face-to-face m</u>	neeting, the applicant shall be sent both the disclosure document and the

1	buyer's guide no	b later than five business days after the completed application is received
2	by the insurer.	
3	<u>(1)</u>	With respect to an application received as a result of a direct
4		solicitation through the mail:
5		a. Providing a buyer's guide in a mailing inviting prospective
6		applicants to apply for an annuity contract shall be deemed to
7		satisfy the requirement that the buyer's guide be provided no
8		later than five business days after receipt of the application.
9		b. Providing a disclosure document in a mailing inviting a
10		prospective applicant to apply for an annuity contract shall be
11		deemed to satisfy the requirement that the disclosure document
12		be provided no later than five business days after receipt of the
13		application.
14	<u>(2)</u>	With respect to an application received via the Internet:
15		<u>a.</u> <u>Taking reasonable steps to make the buyer's guide available for</u>
16		viewing and printing on the insurer's Web site shall be deemed
17		to satisfy the requirement that the buyer's guide be provided no
18		later than five business days after receipt of the application.
19		b. Taking reasonable steps to make the disclosure document
20		available for viewing and printing on the insurer's Web site
21		shall be deemed to satisfy the requirement that the disclosure
22		document be provided no later than five business days after
23		receipt of the application.
24	<u>(3)</u>	A solicitation for an annuity contract provided in other than a
25		face-to-face meeting shall include a statement that the proposed
26		applicant may contact the Department for a free annuity buyer's guide.
27		In lieu of the foregoing statement, an insurer may include a statement
28		that the prospective applicant may contact the insurer for a free annuity
29		buyer's guide.
30	<u> </u>	e the buyer's guide and disclosure document are not provided at or
31		e of application, a free-look period of no less than 15 days shall be
32	-	e applicant to return the annuity contract without penalty. This free-look
33	*	concurrently with any other free-look period provided under State law
34 25	or regulation.	Contents of disclosure document
35 36		Contents of disclosure document. Im, all of the following information shall be included in the disclosure
30 37		red under this Part:
37 38		<u>The generic name of the contract, the company product name, if</u>
38 39	<u>(1)</u>	different, and form number, and the fact that it is an annuity.
39 40	(2)	The insurer's name and address.
40 41	(2) (3)	<u>A description of the contract and its benefits, emphasizing its</u>
42	<u>(5)</u>	long-term nature, including the following, if appropriate:
<i>⊤∠</i>		ions com naturo, moracing the ronowing, it appropriate.

1		<u>a.</u>	The guaranteed, nonguaranteed, and determinable elements of
2			the contract, and their limitations, if any, and an explanation of
3			how they operate.
4		<u>b.</u>	An explanation of the initial crediting rate, specifying any
5			bonus or introductory portion, the duration of the rate, and the
6			fact that rates may change from time to time and are not
7			guaranteed.
8		<u>c.</u>	Periodic income options both on a guaranteed and
9			nonguaranteed basis.
10		<u>d.</u>	Any value reductions caused by withdrawals from or surrender
11			of the contract.
12		<u>e.</u>	How values in the contract can be accessed.
13		<u>e.</u> <u>f.</u>	The death benefit, if available, and how it will be calculated.
14		<u>g.</u>	A summary of the federal tax status of the contract and any
15		-	penalties applicable on withdrawal of values from the contract.
16		<u>h.</u>	The impact of any rider, such as a long-term care rider.
17	<u>(4)</u>	The s	pecific dollar amount or percentage charges and fees with an
18		<u>expla</u>	nation of how they apply.
19	<u>(5)</u>	Inform	nation about the current guaranteed rate for new contracts that
20		conta	ins a clear notice that the rate is subject to change.
21	Insurers sha	all defi	ne terms used in the disclosure statement in language that
22	facilitates the u	Indersta	inding by a typical person within the segment of the public to
23	which the disclo	osure st	atement is directed.
24	" <u>§ 58-60-145.</u>]	<u>Report</u>	to contract owners.
25	For annuitie	s in the	e payout period with changes in nonguaranteed elements and for
26	the accumulation	on perio	od of a deferred annuity, the insurer shall provide each contract
27	owner with a re	port, at	least annually, on the status of the contract that contains at least
28	all of the follow	ing info	ormation:
29	<u>(1)</u>	The b	eginning and end date of the current report period.
30	<u>(2)</u>	The a	ccumulation and cash-surrender value, if any, at the end of the
31		-	ous report period and at the end of the current report period.
32	<u>(3)</u>	The t	otal amounts, if any, that have been credited, charged to the
33		<u>contra</u>	act value, or paid during the current report period.
34	<u>(4)</u>	The a	mount of outstanding loans, if any, as of the end of the current
35		<u>report</u>	<u>period.</u> "
36	PART II. EMI	PLOYE	R-OWNED LIFE INSURANCE DISCLOSURE
37	SEC	FION 2	2. G.S. 58-58-75 reads as rewritten:
38	"§ 58-58-75. In	isurabl	e interest in life and physical ability of employee or agent.
39	<u>(a)</u> An e	mploye	r, whether a partnership, joint venture, business trust, mutual
40	association, co	rporatic	on, any other form of business organization, or one or more
41	individuals, or	any reli	gious, educational, or charitable corporation, institution or body,
42	has an insurable	e interes	st in and the right to insure the physical ability or the life, or both
43	the physical ab	ility and	d the life, of an employee for the benefit of such employer. Any
44	principal shall h	nave a l	ife insurable interest in and the right to insure the physical ability

or the life, or both the physical ability and the life, of an agent for the benefit of such 1 2 principal. 3 An employee described in subsection (a) of this section shall be insured for (b) the benefit of an employer described in subsection (a) of this section only if the 4 5 employee receives written notification from the insurer of the existence of the coverage. 6 The notice shall be provided to the employee within 30 days after the effective date of 7 the coverage and shall include a statement that the employer may maintain the life 8 insurance coverage on the employee even after employment is terminated. 9 For nonkey or nonmanagerial employees, the aggregate amount of coverage (c) 10 shall be reasonably related to the benefits provided to the employees in the aggregate. With respect to employer-provided pension and welfare plans, the life 11 (d) 12 insurance coverage purchased to finance the plans may only cover the lives of those employees and retirees who, at the time their lives were first insured under the plan, 13 14 either are participants, or would be eligible to participate, upon the satisfaction of age, 15 service, or similar eligibility criteria in the plan." PART III. GROUP ANNUITY CONTRACTS 16 17 **SECTION 3.** G.S. 58-58-145 reads as rewritten: 18 "§ **58-58-145**. Group annuity contracts defined; requirements.requirements; 19 issuance of individual certificates. 20 Any policy or contract, except a joint, reversionary or survivorship annuity (a) 21 contract, whereby annuities are payable to more than one person, is a group annuity contract. The person, firm or corporation to whom or to which such contract is issued, 22 23 as herein provided, is the holder of the contract. The term "annuitant" means any person 24 to whom or which payments are made under the group annuity contract. No authorized insurer shall deliver or issue for delivery in this State any group annuity contract except 25 upon a group of annuitants that conforms to the following: under a contract issued to an 26 27 employer, or to the trustee of a fund established by an employer or two or more employers in the same industry or kind of business, the stipulated payments on which 28 29 shall be paid by the holder of such contract either wholly from the employer's funds or funds contributed by him, or partly from such funds and partly from funds contributed 30 by the employees covered by such contract, and providing a plan of retirement annuities 31 32 under a plan which permits all of the employees of such employer or of any specified 33 class or classes thereof to become annuitants. Any such group of employees may include retired employees, and may include officers and managers as employees, and 34 35 may include the employees of subsidiary or affiliated corporations of a corporation employer, and may include the individual proprietors, partners and employees of 36 37 affiliated individuals and firms controlled by the holders through stock ownership, 38 contract or otherwise."

39 (b) The insurer of a group annuity contract shall issue to the policyholder, within
 40 30 days of the effective date of the group annuity contract, an individual certificate for
 41 delivery to each annuitant which:

42

(1) Identifies the annuity to which the annuitant is entitled.

43 (2) <u>States the name of the person to whom the annuity is payable.</u>

	General Assembly of North Carolina Session 2005
1	(3) Discloses all of the rights and obligations of the insurer, the
2	policyholder, the annuitant, and the persons to whom the annuity is
3	payable with respect to the group annuity contract.
4	G.S. 58-3-150 applies to the form of the individual certificate required by this
5	subsection.
6	(c) Each group annuity contract shall include a provision that the insurer will
7	issue to the policyholder within 30 days of the effective date of the contract, for delivery
8	to each annuitant, an individual certificate setting forth the information described in
9	subsection (b) of this section."
10	PART IV. EXPLANATION OF HEADINGS AND EFFECTIVE DATE
11	SECTION 4. The headings to the parts of this act are a convenience to the
12	reader and are for reference only. The headings do not expand, limit, or define the text
13	of this act.
14	SECTION 5. This act becomes effective January 1, 2006, and applies to
15	policies or certificates issued or renewed on or after that date.