

GENERAL ASSEMBLY OF NORTH CAROLINA
SESSION 2005

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SENATE DRS55141-LY-183 (3/14)

Short Title: Military Business Center Appropriation. (Public)

Sponsors: Senator Rand.

Referred to:

A BILL TO BE ENTITLED

AN ACT TO APPROPRIATE FUNDS FOR THE CONTINUED OPERATION OF
THE MILITARY BUSINESS CENTER.

The General Assembly of North Carolina enacts:

SECTION 1. There is appropriated from the General Fund to the North Carolina Community Colleges System the sum of two million seven hundred thousand dollars (\$2,700,000) in each year of the 2005-2007 fiscal biennium for the Military Business Center at Fayetteville Technical Community College. Funds appropriated under this act shall be used for the following:

- (1) The development and operation of a statewide business assistance center. The purpose of the business assistance center is to serve as a coordinator and facilitator for small- and medium-sized businesses throughout the State seeking to win and complete military contracts. Activities of the business assistance center shall include:
 - a. Identifying and developing military business opportunities nationwide and at installations located in North Carolina.
 - b. Identifying and recruiting North Carolina companies to compete for military business opportunities.
 - c. Providing direct, one-on-one assistance to North Carolina companies to compete for military business opportunities.
 - d. Training and mentoring eligible businesses on effectively marketing their products and services to military clients and contracting offices.
 - e. Assisting eligible businesses with any required accreditations and qualifications for government contracting.

- 1 f. Teaching eligible businesses about federal set-aside programs
2 and how to take advantage of these programs directly or
3 through partnering with other eligible businesses.
- 4 g. Training and assisting clients with the registration, proposal
5 development, and bidding processes related to military
6 contracts.
- 7 h. Training eligible businesses on legal and regulatory
8 compliance.
- 9 i. Designing and implementing mentoring programs to facilitate
10 the development of interrelationships between eligible
11 businesses.
- 12 j. Forecasting the need for and assisting eligible businesses in
13 obtaining advanced certifications and accreditations and
14 advanced manufacturing skills and technologies.
- 15 k. Assisting eligible businesses in advising military clients on
16 retaining project funding.
- 17 l. Working with Small Business Centers throughout the State to
18 carry out these activities on a statewide basis.
- 19 (2) The development and maintenance of an Internet-based system to
20 match the knowledge, skills, and abilities of active-duty military
21 personnel, veterans, and their families throughout the State with the
22 needs of North Carolina businesses and to match North Carolina
23 businesses to military business opportunities.
- 24 (3) The study of community resources and existing business capacity to
25 meet the current and future needs of the military and the development
26 of proposals for further developing community resources and
27 developing or recruiting new businesses to meet those needs.
- 28 (4) The marketing of the services provided by the military business center.
- 29 **SECTION 2.** This act becomes effective July 1, 2005.