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#### SENATE DRS35172-LT-72D\* (3/26)

Short Title:	Annuity Nonforfeiture Rate Change.	(Public)
Sponsors:	Senators Hartsell; and Metcalf.	
Referred to:		

1			A BILL TO BE ENTITLED
2	AN AC	Г ТО А	ADOPT THE NAIC MODEL STANDARD NONFORFEITURE LAW
3	FOR INDIVIDUAL DEFERRED ANNUITIES.		
4	The Gen	eral As	ssembly of North Carolina enacts:
5			<b>TION 1.</b> Article 58 of Chapter 58 of the General Statutes is amended by
6	adding a	new se	ection to read:
7	" <u>§ 58-58</u>	-61. S	<u>tandard nonforfeiture law for individual deferred annuities.</u>
8	<u>(a)</u>	Title.	- This section is and may be cited as the Standard Nonforfeiture Law
9	•		
10	<u>(b)</u>	<u>Appl</u>	icability. – This section does not apply to any:
11		<u>(1)</u>	Reinsurance.
12		<u>(2)</u>	Group annuity purchased under a retirement plan or plan of deferred
13			compensation established or maintained by an employer, including a
14			partnership or sole proprietorship, or by an employee organization, or
15			by both, other than a plan providing individual retirement accounts or
16			individual retirement annuities under section 408 of the Internal
17			Revenue Code, as amended.
18		<u>(3)</u>	Premium deposit fund.
19		<u>(4)</u>	Variable annuity.
20		<u>(5)</u>	Investment annuity.
21		<u>(6)</u>	Immediate annuity.
22		<u>(7)</u>	Deferred annuity contract after annuity payments have commenced.
23		<u>(8)</u>	Reversionary annuity.
24		<u>(9)</u>	Contract delivered outside this State through an agent or other
25			representative of the company issuing the contract.
26	<u>(c)</u>	Nonf	orfeiture Requirements In the case of contracts issued on or after the
27	<u>operative</u>	e date o	of this section as defined in subsection (o) of this section, no contract of

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1	annuity, except	as stated in subsection (b) of this section, shall be delivered or issued for	
2	delivery in thi	s State unless it contains in substance the following provisions, or	
3	corresponding	provisions that in the opinion of the Commissioner are at least as	
4	favorable to the	e contract holder, upon cessation of payment of considerations under the	
5	contract:		
6	<u>(1)</u>	That upon cessation of payment of considerations under a contract, or	
7		upon the written request of the contract owner, the company shall	
8		grant a paid-up annuity benefit on a plan stipulated in the contract of	
9		the value specified in subsections (g), (h), (i), (j), and (l) of this	
10		section.	
11	<u>(2)</u>	If a contract provides for a lump sum settlement at maturity or at any	
12		other time, that upon surrender of the contract at or before the	
13		commencement of any annuity payments, the company shall pay in	
14		lieu of a paid-up annuity benefit a cash surrender benefit of the amount	
15		specified in subsections (g), (h), (j), and (l) of this section. The	
16		company may reserve the right to defer the payment of the cash	
17		surrender benefit for a period not to exceed six months after demand	
18		for the payment with surrender of the contract after making written	
19		request and receiving written approval of the Commissioner. The	
20		request shall address the necessity and equitability to all policyholders	
21		of the deferral.	
22	<u>(3)</u>	A statement of the mortality table, if any, and interest rates used in	
23		calculating any minimum paid-up annuity, cash surrender, or death	
24		benefits that are guaranteed under the contract, together with sufficient	
25		information to determine the amounts of the benefits.	
26	<u>(4)</u>	A statement that any paid-up annuity, cash surrender, or death benefits	
27		that may be available under the contract are not less than the minimum	
28		benefits required by any statute of the state in which the contract is	
29		delivered and an explanation of the manner in which the benefits are	
30		altered by the existence of any additional amounts credited by the	
31		company to the contract, any indebtedness to the company on the	
32		contract, or any prior withdrawals from or partial surrenders of the	
33		<u>contract.</u>	
34		ding the requirements of this subsection, a deferred annuity contract	
35	• •	at if no considerations have been received under the contract for a period	
36		rs and the portion of the paid-up annuity benefit at maturity on the plan	
37	-	ne contract arising from prior considerations paid would be less than	
38		(\$20.00) monthly, the company may at its option terminate the contract	
39		cash of the then-present value of the portion of the paid-up annuity	
40		ted on the basis of the mortality table, if any, and interest rate specified	
41		for determining the paid-up annuity benefit, and by this payment shall be	
42		relieved of any further obligation under the contract.	
43		mum Values. – The minimum values specified in subsections (g), (h),	
44	<u>(1), (1), and (1)</u>	of this section of any paid-up annuity, cash surrender, or death benefits	

1	arrailable unde	a on annuity contract shall be based upon minimum nonforfaiture
1		r an annuity contract shall be based upon minimum nonforfeiture
2		ined in this section. The minimum nonforfeiture amount at any time at or
3		mencement of any annuity payments shall be equal to an accumulation
4	•	at rates of interest as indicated in subsection (e) of this section of the net
5		as hereinafter defined, paid before that time, decreased by the sum of the
6	following:	
7	<u>(1)</u>	Any prior withdrawals from or partial surrenders of the contract
8 9		accumulated at rates of interest as indicated in subsection (e) of this section.
10	<u>(2)</u>	An annual contract charge of fifty dollars (\$50.00), accumulated at
11		rates of interest as indicated in subsection (e) of this section.
12	(3)	Any premium tax paid by the company for the contract, accumulated
13		at rates of interest as indicated in subsection (e) of this section.
14	(4)	The amount of any indebtedness to the company on the contract,
15		including interest due and accrued.
16	The net co	nsiderations for a given contract year used to define the minimum
17	nonforfeiture an	mount shall be an amount equal to eighty-seven and one-half percent (87
18	1/2%) of the gr	oss considerations credited to the contract during that contract year.
19	(e) The	interest rate used in determining minimum nonforfeiture amounts shall
20	be an annual ra	te of interest determined as the lesser of three percent (3%) per annum
21	and the follow	ing, which shall be specified in the contract if the interest rate will be
22	reset:	
23	<u>(1)</u>	The five-year Constant Maturity Treasury Rate reported by the Federal
24		Reserve as of a date, or average over a period, rounded to the nearest
25		one-twentieth of one percent (0.05%), specified in the contract no
26		longer than 15 months before the contract issue date or
27		redetermination date under subdivision (4) of this subsection.
28	<u>(2)</u>	Reduced by 125 basis points.
29	<u>(3)</u>	Where the resulting interest guarantee is not less than one percent
30		$\frac{(1\%)}{7}$
31	<u>(4)</u>	The interest rate shall apply for an initial period and may be
32		redetermined for additional periods. The redetermination date, basis,
33		and period, if any, shall be stated in the contract. The basis is the date
34		or average over a specified period that produces the value of the
35		five-year Constant Maturity Treasury Rate to be used at each
36		redetermination date.
37		ng the period or term that a contract provides substantive participation in
38	· · ·	ted benefit, it may increase the reduction described in subdivision $(e)(2)$
39 40		by up to an additional 100 basis points to reflect the value of the equity
40		The present value at the contract issue date, and at each subsequent
41		date, of the additional reduction shall not exceed the market value of
42 43	the benefit. The Commissioner may require a demonstration that the present value of the additional reduction does not exceed the market value of the benefit. Absent a	
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44		that is acceptable to the Commissioner, the Commissioner may disallow

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1	or limit the additional reduction. The Commissioner may adopt rules to implement the
2	provisions of this subsection and to provide for further adjustments to the calculation of
3	minimum nonforfeiture amounts for contracts that provide substantive participation in
4	an equity index benefit and for other contracts for which the Commissioner determines
5	adjustments are justified.
6	(g) <u>Computation of Present Value. – Any paid-up annuity benefit available under</u>
7	a contract shall be such that its present value on the date annuity payments are to
8	commence is at least equal to the minimum nonforfeiture amount on that date. Present
9	value shall be computed using the mortality table, if any, and the interest rates specified
10	in the contract for determining the minimum paid-up annuity benefits guaranteed in the
11	<u>contract.</u>
12	(h) Calculation of Cash Surrender Value. – For contracts that provide cash
13	surrender benefits, the cash surrender benefits available before maturity shall not be less
14	than the present value as of the date of surrender of that portion of the maturity value of
15	the paid-up annuity benefit that would be provided under the contract at maturity arising
16	from considerations paid before the time of cash surrender reduced by the amount
17	appropriate to reflect any prior withdrawals from or partial surrenders of the contract,
18	such present value being calculated on the basis of an interest rate not more than one
19	percent (1%) higher than the interest rate specified in the contract for accumulating the
20	net considerations to determine maturity value, decreased by the amount of any
21	indebtedness to the company on the contract, including interest due and accrued, and
22	increased by any existing additional amounts credited by the company to the contract. In
23	no event shall any cash surrender benefit be less than the minimum nonforfeiture
24	amount at that time. The death benefit under such contracts shall be at least equal to the
25	cash surrender benefit.
26	(i) <u>Calculation of Paid-Up Annuity Benefits. – For contracts that do not provide</u>
27	cash surrender benefits, the present value of any paid-up annuity benefit available as a
28	nonforfeiture option at any time before maturity shall not be less than the present value
29	of that portion of the maturity value of the paid-up annuity benefit provided under the
30	contract arising from considerations paid before the time the contract is surrendered in
31	exchange for, or changed to, a deferred paid-up annuity, the present value being
32	calculated for the period before the maturity date on the basis of the interest rate
33	specified in the contract for accumulating the net considerations to determine maturity
34 25	value, and increased by any additional amounts credited by the company to the contract.
35	For contracts that do not provide any death benefits before the commencement of any
36	annuity payments, present values shall be calculated on the basis of the interest rate and
37	the mortality table specified in the contract for determining the maturity value of the
38	paid-up annuity benefit. However, in no event shall the present value of a paid-up
39 40	annuity benefit be less than the minimum nonforfeiture amount at that time.
40 41	(j) <u>Maturity Date. – For the purpose of determining the benefits calculated under</u>
41 42	subsections (h) and (i) of this section, in the case of annuity contracts under which an election may be made to have annuity payments commence at optional maturity dates,
42 43	the maturity date shall be the latest date for which election is permitted by the contract
43	the maturity date shall be the fatest date for which election is permitted by the contract

but not later than the anniversary of the contract next following the annuitant's 1 2 seventieth birthday or the tenth anniversary of the contract, whichever is later. 3 Disclosure of Limited Death Benefits. – A contract that does not provide cash (k) surrender benefits or does not provide death benefits at least equal to the minimum 4 5 nonforfeiture amount before the commencement of any annuity payments shall include 6 a statement in a prominent place in the contract that those benefits are not provided. 7 Inclusion of Lapse of Time Considerations. - Any paid-up annuity, cash (1)8 surrender, or death benefits available at any time, other than on the contract anniversary 9 under any contract with fixed scheduled considerations, shall be calculated with 10 allowance for the lapse of time and the payment of any scheduled considerations beyond the beginning of the contract year in which cessation of payment of 11 12 considerations under the contract occurs. Proration of Values; Additional Benefits. - For a contract that provides within 13 (m) 14 the same contract, by rider or supplemental contract provision, both annuity benefits and 15 life insurance benefits that are in excess of the greater of cash surrender benefits or a return of the gross considerations with interest, the minimum nonforfeiture benefits 16 17 shall be equal to the sum of the minimum nonforfeiture benefits for the annuity portion 18 and the minimum nonforfeiture benefits, if any, for the life insurance portion computed as if each portion were a separate contract. Notwithstanding the provisions of 19 20 subsections (g), (h), (i), (j), and (l) of this section, additional benefits payable in the 21 event of total and permanent disability, as reversionary annuity or deferred reversionary annuity benefits, or as other policy benefits additional to life insurance, endowment, and 22 23 annuity benefits, and considerations for all such additional benefits, shall be disregarded 24 in ascertaining the minimum nonforfeiture amounts, paid-up annuity, cash surrender, and death benefits that may be required by this section. The inclusion of those benefits 25 shall not be required in any paid-up benefits, unless the additional benefits separately 26 would require minimum nonforfeiture amounts, paid-up annuity, cash surrender, and 27 death benefits. 28 Rules. - The Commissioner may adopt rules to implement the provisions of 29 (n) 30 this section. Effective Date. – On and after October 1, 2003, a company may elect to apply 31 (0)32 the provisions of this section to annuity contracts on a contract form-by-contract form basis before October 1, 2004. In all other instances, this section shall become operative 33 with respect to annuity contracts issued by the company on and after October 1, 2004." 34 SECTION 2. G.S. 58-58-60 is repealed. 35 **SECTION 3.** G.S. 58-7-95(s) reads as rewritten: 36 Except for G.S. 58-58-60-G.S. 58-58-61 and G.S. 58-58-120 in the case of a 37 "(s) 38 variable annuity contract and contract, G.S. 58-58-55, 58-58-120, and 58-58-140(1) in 39 the case of a variable life insurance policy policy, and except as otherwise provided in this section, all pertinent provisions of the insurance laws of this State shall this Chapter 40 apply to separate accounts and contracts issued in connection therewith. with separate 41 42 accounts. Any individual variable life insurance contract, delivered or issued for delivery within this State, shall contain reinstatement and nonforfeiture provisions 43 44 appropriate to such a that contract. Any group variable life insurance contract, delivered

- 1 or issued for delivery within this State, shall contain grace provisions appropriate to
- 2 such a that contract. Any individual variable annuity contract, delivered or issued for
- 3 delivery within this State, shall contain reinstatement provisions appropriate to such a
- 4 <u>that</u> contract."
- 5 SECTION 4. Sections 2 and 3 of this act become effective October 1, 2004.
  6 The remainder of this act becomes effective October 1, 2003.