## JOINT SELECT COMMITTEE ON SMALL BUSINESS ECONOMIC DEVELOPMENT



REPORT TO THE GENERAL ASSEMBLY 2004 SESSION OF THE 2003 GENERAL ASSEMBLY OF NORTH CAROLINA

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#### TO THE MEMBERS OF THE GENERAL ASSEMBLY:

Attached for your consideration is the report of the Joint Select Committee on Small Business Economic Development, established by the President Pro Tempore of the Senate and the Speakers of the House of Representatives effective November 12, 2003, as an interim committee pursuant to G.S. 120-19.6, Rule 1 of the Rules of the Senate of the 2003 General Assembly, and Rule 26(a) of the Rules of the House of Representatives of the 2003 General Assembly.

Respectfully submitted,

Senator David Hoyle

Representative Stephen LaRoque

Representative Walter Church

Cochairs

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## North Carolina General Assembly

Marc Basnight	James B. Black	Richard T. Morgan
President Pro Tem	Speaker	Speaker

## JOINT SELECT COMMITTEE ON SMALL BUSINESS ECONOMIC DEVELOPMENT

Section 1. The Joint Select Committee on Small Business Economic Development is established by the President Pro Tempore of the Senate and the Speakers of the House of Representatives pursuant to G.S. 120-19.6, Rule 31 of the Rules of the Senate of the 2003 General Assembly, and Rule 26(a) of the Rules of the House of Representatives of the 2003 General Assembly.

Section 2. The Committee consists of the twenty members listed below, ten of whom are appointed by the President Pro Tempore of the Senate and ten of whom are appointed by the Speakers of the House of Representatives. Members serve at the pleasure of the appcinting officer.

Sen. David Hoyle, Co-Chair Sen. John Garwood Sen. Kay Hagan Sen. Cecil Hargett Sen. Jeanne Lucas Sen. Vernon Malone Sen. Steve Metcalf Sen. Fred Smith Sen. A.B. Swindell Sen. Scott Thomas

Rep. Walter Church, Sr., Co-chair Rep. Stephen LaRoque, Co-Chair Rep. Cary Allred Rep. Alice Bordsen Rep. William Daughtridge Rep. Michael Decker Rep. Earl Jones Rep. Mitchell Setzer Rep. Alex Warner Rep. Constance Wilson

Section 3. The Committee shall study the responsiveness of the State to North Carolina small businesses and make recommendations on small business economic development initiatives. In undertaking this study, the Committee shall consider the following:

> (1) Agencies and programs that provide developmental and expansion assistance to new and existing small businesses to determine the

effectiveness of existing services and the need for alternative or additional services.

The impact of State tax laws on small businesses, including recommendations for reform of the tax code to better promote small businesses.

- (3) Fiscal and tax policies affecting small businesses in other states.
- (4) The need for a centralized agency to provide assistance to small businesses in obtaining any necessary licenses or permits.

The need for a comprehensive communications strategy for small businesses that may include any of the following:

- Intra-agency and interagency communication and coordination of small business assistance for the increased benefit of North Carolina's small businesses.
- Needs or provider assistance surveys of North Carolina businesses every two years.
- c. Existing websites or the creation of a website that is designed specifically for start-up businesses and small business owners and managers and that includes information on government financial assistance programs, permits, licenses, taxes and tax incentives, and links to sources of local information.
- The exchange of public information between the Department of Commerce and its partners and allies.

The need for a Small Business Micro-Loan Program targeted at developing, incubating, and expanding small businesses.

Other matters relating to small business concerns.

Section 4. The Committee may report on the results of its study, including any proposed legislation, to the members of the Senate and the House of Representatives on or before the convening of the 2004 Regular Session of the 2003 General Assembly by filing a copy of the report with the President Pro Tempore's office, the Speakers' offices, and the Legislative Library. The Committee shall report on the results of its study, including any proposed legislation, to the members of the Senate and the House of Representatives on or before the convening of the 2005 General Assembly by filing a copy of the report with the President Pro Tempore's office, the Speakers' offices, and the House of Representatives on or before the convening of the 2005 General Assembly by filing a copy of the report with the President Pro Tempore's office, the Speakers' offices, and the Legislative Library. The Committee terminates upon the convening of the 2005 General Assembly, or upon the filing of its final report, whichever occurs first.

Section 5. The Committee shall meet during the interim period between regular sessions upon the call of the House and Senate co-chairs.

Section 6. The Committee is vested with the authority contained in Article 5A of Chapter 120 of the General Statutes. Section 7. Members of the Committee shall receive per diem, subsistence, and travel allowance at the rate established in G.S. 120-3.I.

Section 8. The expenses of the Committee shall be considered expenses incurred for the joint operation of the General Assembly. Individual expenses of \$5,000 or less, including per diem, travel, and subsistence expenses of members of the Committee, and clerical expenses shall be paid upon the authorization of a co-chair of the Committee. Individual expenses in excess of \$5,000 shall be paid upon the written approval of the President Pro Tempore of the Senate and the Speakers of the House of Representatives. All expenses of the Committee shall be paid from the Legislative Services Commission's Reserve for Studies.

Effective this 12th day of November, 2003.

Márc Basnight President Pro Tempore

James B. Black Speaker

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Richard T. Morgan Speaker

#### JOINT SELECT COMMITTEE ON SMALL BUSINESS ECONOMIC DEVELOPMENT 2003-2004 INTERIM MEMBERSHIP LIST

#### SENATE

Senator David Hoyle, Co-chair Room 300A, LOB 733-5734 LA: Penny Williams

Senator Tom Apodaca Room 1119, LB 733-5745 LA: Nancy Pulley

Senator John Garwood Room 1118, LB 733-5742 LA: Phyllis Porter

Senator Kay Hagan Room 411, LOB 733-5856 LA: Susan Hamilton

Senator Cecil Hargett Room 620, LOB 715-3034 LA: Surena Henderson

Senator Vernon Malone Room 2113, LB 733-5880 LA: Claudette Howell

Senator Fred Smith Room 520, LOB 733-5748 LA: Allen Bean

Senator A.B. Swindell Room 629, LOB 715-3030 LA: Mo Hudson

Senator Scott Thomas Room 300E, LOB 733-6275 LA: Susanne Gunter

#### HOUSE

Representative Walter Church, Sr., Co-chair Room 1311, LB 733-5805 LA: Joyce Fuller

Representative Stephen LaRoque, Co-chair Room 417B, LOB 715-3017 LA: Patricia Frieje

Representative Cary Allred Room 606, LOB 733-5905 LA: Jean Allred

Representative Alice Bordsen Room 533, LOB 733-5820 LA: Erin Wynia

Representative William Daughtridge Room 604, LOB 733-5802 LA: Monica Saunders

Representative Michael Decker Room 2301, LB 715-0850 LA: Linda Hines

Representative Earl Jones Room 536, LOB 733-5825 LA: Mia Bailey

Representative Mitchell Setzer Room 1204, LB 733-4948 LA: Joanna Mills

Representative Alex Warner Room 1206, LB 733-5853 LA: Ann Stancil

Representative Constance Wilson Room 503, LOB 733-5849 LA: Chris Floyd

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#### **COMMITTEE ASSISTANT**

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#### **COMMITTEE PROCEEDINGS**

North Carolina understands the importance of small businesses to the state's economic development initiatives. The Joint Select Committee on Small Business Economic Development (2003) was charged with studying the state's responsiveness to small business needs and making recommendations to strengthen the state's support of small business initiatives.

The Committee held seven meetings prior to the start of the 2004 Regular Session of the 2003 General Assembly. The agenda topics, speakers, and summaries for each meeting are detailed below.

#### January 15, 2004

#### OVERVIEW OF EXISTING SMALL BUSINESS SERVICES IN NORTH CAROLINA

Jim Fain, Secretary, North Carolina Department of Commerce Gayle Harvey, State Director, Small Business Centers Program (NCCCS) Scott Daughtry, Executive Director, Small Business and Technology Development Center (UNC System)

#### Summary:

The Department of Commerce presented their efforts to assist small business, including their services and programs, recommendations on tax changes, the need for a centralized agency for assistance with permits and licenses, and the need for a comprehensive communications strategy for small business assistance and special websites for small businesses.

The Small Business Centers Program for the North Carolina Community Colleges System presented the services offered by the program, including business counseling, education and training services, and a resource center. Small Business Centers help aspiring entrepreneurs develop and refine business plans, identify products or services that are in demand by others, find financing, develop marketing skills, and steer through the bureaucratic maze of licenses, taxes, and environmental and worker safety regulation.

The Small Business and Technology Development Center (SBTDC) of the University of North Carolina presented their service offerings. SBTDC supports the growth and development of North Carolina's economy by encouraging entrepreneurship, assisting in the creation and expansion of small to medium-sized enterprises, and facilitating technology development and commercialization.

Members closed the meeting by providing input into future discussion topics and issues for the committee proceedings.

#### January 28, 2004

# ACCESS TO CAPITAL FOR SMALL BUSINESSES Lee Cornelison, District Director, US Small Business Administration Paul Stock, NC Banker's Association Eddie Miller, United States Department of Agriculture - Rural Development Jerry M. Vaughan, Principal, Strategic Value Partners Billy Ray Hall, President, NC Rural Economic Development Center

#### Summary:

The United States Small Business Administration (SBA) informed the committee about the mission and activities of SBA and made two suggestions that may help small businesses in North Carolina: 1) addressing the biggest problem small business owners have, which is finding, hiring and keeping good people, and 2) supporting an initiative to teach and practice financial literacy.

The North Carolina Bankers' Association presented information about the banking industry's part in financing small businesses. Banks have been investors in Small Business Investment Companies (SBICs) across the country. Smaller banks do not have a high comfort level with getting involved in federal programs or getting involved with venture capital investments. The SBA has done a lot in the past few years to assist these issues. The Bankers' Association believes with the improving economy there will be some loosening of business lending standards.

The USDA - Rural Development provided a North Carolina Program Guide entitled "Improving Lives, Strengthening Communities". This guide details the federal lending and grant options available to small business owners.

Strategic Value Partners, Incorporated, gave ideas on new strategies for providing access to capital. The vision of Strategic Value Partners is to create the same efficiency for capital markets in small business as for home ownership through a SBE Fund. They suggested that the North Carolina banking structure be used to place the loans and a secondary market, or a loan repurchase fund, be created, using a similar structure in which banks make the loans, generate fee income, build relationships, place loans in 15 days without having to go through an SBA or USDA guarantee, and lay off the credit risk to a new entity. A task force could be established with the purpose of creating and implementing an innovative NC Small Business Loan Purchase Fund.

The Rural Center described the activities of the Institute for Rural Entrepreneurship, including research on entrepreneurial small business needs as well as recommendations for future action.

#### March 2, 2004

- TAXPAYER ASSISTANCE FOR SMALL BUSINESSES
   Alan Felton, Assistant Secretary for Tax Compliance, Department of Revenue
   Jimmy Cooke, Assistant Secretary for Tax Administration, Department of Revenue
- CORPORATE TAX STRUCTURE AND SMALL BUSINESS David Crotts, Fiscal Research Division
- TIMING ISSUES IN STATE TAX LAW Linda Millsaps, Fiscal Research Division

#### Summary:

The North Carolina Department of Revenue presented information on the state's tax collection processes and services. The DOR Tax Compliance Division is charged with civil enforcement of tax laws and assisting taxpayers in a friendly and helpful manner that promotes voluntary compliance with revenue laws. The Division has provides services such as full-service taxpayer assistance service centers, small business workshops, publishing pamphlets on tax issues that are relevant to small businesses, operating DOR's Taxpayer Assistance and Collection Center, and implementing a predictive dialer system at TACC earlier this year to provide better customer service for small businesses.

The DOR Examinations Division aids small business owners and is primarily charged with conducting audits of individuals and businesses. The Division has a managed audit program that permits businesses to become actively engaged in reviews of their own books and records with the assistance of a field auditor. Many field audits reveal business owner errors that can be corrected with an amended return, resulting in a valuable learning experience for the owner, in addition to a tax refund or a payment on another current or future tax liability.

The Taxpayer Assistance Division has other plans to help small businesses, including the creation of a tax practitioner hot line, enhanced WEB services, targeted e-mail communications with small business owners on issues of relevance to them, and an increased amount of taxpayer education and outreach on a broad front. DOR has a vested interest in assisting taxpayers and businesses to become more knowledgeable on tax law because it is another way to increase voluntary compliance.

The regular assessment process is another opportunity for the taxpayer to have assistance as they learn about their responsibility as a taxpayer and the responsibility of the department. The hearings and appeals process was also summarized for the Committee.

David Crotts, Fiscal Research Division, reviewed various incentives for North Carolina businesses and mentioned the most important aspect of the discussion is that there is no special relief for small businesses. He also discussed various tax change proposals with

more focus on special assistance for small firms, including a corporate tax rate cut, exemptions of some amount of taxable corporate income, and a tiered tax rate schedule.

Linda Millsaps, Fiscal Research Division, reviewed questions raised by this committee related to sales tax and other issues raised by constituents. The two issues that have come up repeatedly concern how often people actually have to turn in sales tax returns and their payments and how cash vs. accrual accounting relates to sales tax payments. The four categories of payers are: quarterly, monthly, semi-monthly and seasonal, each having their own payer requirements. 50% of taxpayers are required to pay on a quarterly basis, 47% pay on a monthly basis and 3% pay on a semi-monthly basis. The 3% of taxpayers paying on a semi-monthly basis pay 63% of the money collected by the state. During the 2001 Session, House Bill 232 moved the threshold for semi-monthly payers from \$20,000 to \$10,000, accelerated the payment schedule for some of the state's largest utilities to semi-monthly, and accelerated the franchise and excise tax payments for all utilities to a semi-monthly basis.

The last issue discussed was cash vs. accrual accounting. The question raised in an earlier meeting was whether DOR wanted small businesses to be on a cash basis. Under G.S. 105-164.20 a retailer may report on a cash or accrual basis, but must choose by applying to the Secretary of the Department of Revenue.

#### March 3, 2004

#### **D REGULATORY ISSUES**

Bill Ross, Secretary, North Carolina Department of Environment and Natural Resources Cherie Berry, Commissioner, North Carolina Department of Labor

#### Summary:

The North Carolina Department of Environment and Natural Resources (DENR) presented the regulatory responsibilities of the department. The "1-STOP" permitting process and express permitting pilot program were discussed as ways get all the parties to the table at one time, so a more timely decision can be made about permitting requirements. The department has done a lot of work on general certifications/permits in order to help small businesses. This is based on the idea that below a certain threshold, the impact of those activities is so small, that permitting on an individual basis is not needed, but can be done through a general permit or on a group basis.

Sedimentation remains one of the biggest water quality challenges, but some progress has been made. The sedimentation program is an example of a program with great potential for delegation to local governments, but has been only partially realized. DENR believes there is great potential for making the regulatory system work better for small business if some of the responsibility is delegated to local governments. Some of DENR's non-regulatory functions were then discussed, such as the ombudsman office that provides information to both small and large businesses, Pollution Prevention and Environmental Assistance, and Environmental Stewardship Initiative. The department is also conducting sector-focus work, such as with the dry cleaning industry where DENR is helping these small businesses deal with contamination at their sites. This work has grown out of a conservation initiative called "One North Carolina Naturally". The idea in this effort is that the public benefits from conservation measures that are implemented on private land. The Ecosystem Enhancement Program (EEP), which is a partnership among DENR, the Department of Transportation (DOT) and the U. S. Army Corps of Engineers, is tasked with trying to find a way to do a better job of mitigating the unavoidable impact of highway construction.

DENR was asked to provide more information on why the department adopts rules that are more restrictive than those of the federal government. They agreed to return at the 4/6 meeting to discuss regulations in more detail and asked that specific concerns be forwarded to them.

The North Carolina Department of Labor (DOL) presented their responsibilities on regulatory issues. They have responsibility for the safety and health of approximately four million employees in the state who work in over 200,000 places of business. There are seven DOL bureaus which are regulatory in nature: Wage and Hour, Employment Discrimination, Boiler Safety, Elevator and Amusement Devices, Mine and Quarry, the Office of Safety and Health, and Agricultural Safety and Health. There are laws, regulations and standards that Labor has to enforce and they are trying to do that in a way that will benefit the business community and employees across the state.

DOL is taking the education and training approach in working with other industries to develop their own voluntary guidelines. DOL is not interested in levying heavy fines against the business community, but is interested in showing them where they need to improve their safety and health programs.

The Committee closed the meeting by further discussing the proposed tax changes to aid small businesses that were presented in the previous meeting.

#### March 31, 2004

- HEALTH INSURANCE AND NORTH CAROLINA'S RURAL SMALL BUSINESSES
   Nam Douglass, Senior Associate of Civic and Social Infrastructure, NC Rural Economic Development Center
- PERSPECTIVES FROM SMALL BUSINESS OWNERS Davy Davidson, Engineered Plastics Inc., Gibsonville Joe Stanley, Joe & Moe's Auto Service, Shallotte

- PROFILE OF UNINSURED CITIZENS IN NORTH CAROLINA Mark Holmes, PhD, UNC-CH Cecil B. Sheps Center
- HIGH HEALTH INSURANCE PREMIUMS: SOME OF THE CAUSES AND CONSIDERATIONS FOR MANAGING THEM Barbara Morales Burke, Senior Deputy Commissioner, NC Department of Insurance
- OVERVIEW OF THE NORTH CAROLINA WORKERS COMPENSATION SYSTEM
   Buck Lattimore, Chairman, North Carolina Industrial Commission
- PERSPECTIVES FROM SMALL BUSINESS OWNERS Jeff Russell, Major Business Systems, Hillsborough
- □ WORKERS' COMPENSATION ISSUES IMPACTING EMPLOYERS Mike Sigmon, J.D., Brooks, Stevens & Pope, P.A.
- WORKERS' COMPENSATION ISSUES IMPACTING WORKERS Leonard Jernigan, J.D., Board Certified Specialist in Workers' Compensation Law and author, "North Carolina Workers' Compensation - Law and Practice"

#### Summary:

This extended meeting was divided into two subject areas: healthcare issues and workers' compensation issues.

The North Carolina Rural Economic Development Center presented an overview of health insurance in North Carolina and the growing crisis it presents for small businesses and rural workers. The Center has conducted extensive research into the problem and found that in North Carolina over 1.1 million people are uninsured, with 20% of the labor force in that category. Rural areas are hardest hit by the declining ability of employers to provide adequate coverage and by the declining number of providers of small group insurance. The impact of this trend is that top employees are lost as better benefits are found in more urban areas. The response from the Rural Center is to launch a research effort to answer questions about the small group health insurance market and the status of small business health insurance and to partner with key stakeholders to consider the research and develop recommendations for action.

Two small business owners provided their perspective on the healthcare issue. Employees consider health coverage their most important benefit to the extent that they have eliminated every other company-paid employee benefit. Suggestions made included: try again to form pools of small companies to buy health insurance; ask state government to maintain firm, diligent oversight of large HMOs and insurance carriers to make sure they offer affordable health insurance to all North Carolinians.

Research from the UNC Cecil G. Sheps Center for Health Services Research was presented to the Committee. The findings were as follows: a) of all workers in North

Carolina, those working in rural, small businesses are going to be the most likely to be uninsured; b) most of the uninsured workers in NC are employed by a small business – in businesses with 25 or fewer workers, 53% are in rural areas and 47 % in urban areas, while in businesses with 50 or fewer workers, the percentages would be higher; c) relative to neighboring states, premiums in North Carolina are higher, both in terms of the total and the employer's share; d) statewide averages may mask substantial differences within the state; and e) a look at the state average would show that North Carolina is not bad, but a look at the differences within the state reveals the small business/large business disparity that cannot be picked up in any other measure.

The idea of mandatory coverage was discussed, and the speaker responded in the short run there would be a positive effect, coverage rates would go up, premiums would go down, and costs for businesses would look much better. In the end, though, there would probably be firms starting to pull out of this scenario as they could no longer compete in the environment and it would probably result in little choice and eventually no firms offering coverage at all.

The North Carolina Department of Insurance presented the department's findings on high health insurance premiums and how to manage them. Though high premiums are a national problem, a lot of the best potential solutions are not necessarily federal laws that would regulate health insurance, but may be local solutions. On average, 85% of every health insurance premium dollar goes to pay for covered medical services and it stands to reason that any effort to reduce health insurance premiums in a meaningful way must ultimately reduce medical expenses and focus on that task rather than strictly on the insurance regulation aspect. Areas for further research were also provided.

The small group rating methodology and DOI's rate review authority for health insurance were detailed. Every insurer must start their small group rating calculation by using the average cost – the community rate for their total book of small group business. From that point, they can adjust for certain factors, the age, sex, family size, and geographic location of the employer. Then, they may apply rate bands, which are an allowed differential between healthy groups and sick groups. A 40% rate band (up to + or -20% from the adjusted community rate) is allowed for renewals. These adjustments taken within the rate bands are based on that group's experience or expected experience. It is a blend of community rate and experience rate. North Carolina has such laws that require that small group rates be developed in this manner.

DOI mentioned moving small group rates to a community rate methodology. It was noted there needed to be careful consideration to the impact of doing so, adding that it is very complex. What NC has now is a blend where we start with a community rate and move off of it with some adjustments. If we move to a pure community group rating situation, there could be cases where less healthy groups would have less of a rate differential and be paying less, while healthier groups would have less of a differential but they would be paying more. The effect could be that some of the healthier people are driven out of the market, which then would cause the community rate to rise and then those individuals who are sicker are not being helped as much as intended. Representative Wilson passed out a copy of proposed legislation from the House Select Committee on the Rising Cost of Health Care. This proposal contains a recommendation to form the North Carolina Health Insurance Innovations Commission that will have major stakeholders across the state on board with the idea of regional pilot programs for the small business health insurance market. The Committee agreed to support this legislation.

The Committee also questioned a representative of Blue Cross Blue Shield about drug costs. Roughly 20% of their claims paid are for prescription drugs.

The North Carolina Industrial Commission reviewed workers' compensation issues and the Commission's role in the process. The Commission has been assigned responsibility of overseeing the Workers' Compensation Act in NC and that is 90% of what it does. Every employer with three or more workers is required to carry Workers' Compensation insurance. North Carolina's on-the-job injuries and the total number of workers' compensation claims have declined in recent years. Workers' compensation insurance base rates have also dropped in recent years. In addition, 88% of workers' compensation claims are handled administratively through the Commission and many of the remaining 12% contested cases are settled through hearings and mediation. One area of focus has been on mediation of claims in order to get "certain and speedy relief" for workers and employers.

Part of the criticism of workers' compensation goes to the fact that the Commission must work with not just the law, but also with the interpretation of the law by the Supreme Court and the Court of Appeals. The system was established to be a compromise, in that employees gave up their right to sue employers for negligence and in return employees would receive a fixed amount in case of injury and not being able to work. The courts have said that in close cases the benefit of the doubt should always be given to the employee. The Workers' Compensation Act is to be construed liberally so as not to deny benefits, so it is well established that the evidence should be considered in the light most favorable to the plaintiff. It is not a level playing field because of the way the law was established as a compromise between two entities.

The Commission answered questions related to workers' compensation insurance rates. The only rates the Commission can set are for hospitals and medical care under workers' comp. The rates that are paid by employers for workers' compensation coverage are out of the Commission's control. The base rates have not been rising, in part due to the workers' compensation reform in the early 1990s; however, modifiers used by the insurance industry to change the base rates may be causing the complaints of rising costs.

One small business owner provided a perspective on the workers' compensation issue. Three issues to address were related to reserves vs. actual costs incurred, expected loss with no occurrences, and a basis of three years on claims and payroll. Workers' compensation insurance rates are very complicated, yet these issues affect rates and should be studied further. An attorney who represents business provided his perspective on the 12% of contested cases mentioned during the Industrial Commission's presentation. One change proposal would be to subject members of the Commission to a judicial standard of conduct such as the code of conduct for state administrative law judges. It was recommended that the appeals process should also be reviewed. Further recommendations for changing the law will be provided in writing to committee staff.

An attorney who represents employees provided his perspective on the workers' compensation system. It was recommended to find a way to make sure that employers have workers' compensation insurance, that the Industrial Commission Orders and Rules are obeyed promptly, that the provision for quickly responding to a claim should be strengthened, and that the effectiveness of claims adjusting by the insurance industry should be reviewed.

#### April 6, 2004

- NORTH CAROLINA RATE BUREAU Raymond Evans, General Manager, NCRB
- SCHOOL START DATE Representative Connie Wilson Dr. James Chandler, PhD, CHA, CHE, East Carolina University
- MINORITY ECONOMIC DEVELOPMENT Andrea Harris, Vice President, Institute of Minority Economic Development
- □ COMPARISON OF STATE AND FEDERAL ENVIRONMENTAL PROGRAMS

Robin W. Smith, Assistant Secretary Planning and Policy, Department of Environment and Natural Resources

 BUSINESS RESOURCE ALLIANCE Leslie Scott, Institute for Rural Entrepreneurship Scott Daugherty, Small Business Technology Center Greg Godard, NC Regional Councils

#### NATIONAL FEDERATION OF INDEPENDENT BUSINESS RECOMMENDATIONS Descriptions NEID NC Director

Perri Morgan, NFIB NC Director

#### Summary:

The North Carolina Rate Bureau presented information as a follow-up to questions raised at the previous meeting on the insurance rate structure in North Carolina. The NCRB provided an overview of how they handle rate increases and the trends in workers' compensation insurance rates in the state. NCRB is responsible for promulgating rules, rates and forms for worker's compensation, residential properties that have four or less units, and private passenger automobile insurance. They are required by statute to file proposed changes for those lines of business, forms, rates and manual rules. The North Carolina Department of Insurance has oversight over all of the Bureau's activities and has final authority on whether to approve or not approve what the Bureau does.

A proposal to change the state's school start dates was presented. It was indicated that student performance does not appear to be detrimentally affected by a later school starting date. A financial analysis was presented to the committee. The purpose of the study was to examine potential economic and financial benefits to North Carolina's hospitality and tourism industry if the start of the public school year were delayed until after the Labor Day holiday. Data collected from North Carolina families and revenue data collected from the North Carolina Department of Revenue indicated a delay in the school starting date could increase statewide revenues. The Committee discussed allowing local school boards in North Carolina to decide to delay the starting of public schools; the effect of bad weather days on the school calendar; and the impact of finishing first semester work and exams before the holiday break.

The North Carolina Institute of Minority Economic Development presented on minority economic development in the state. Various recommendations were provided, including the need for a uniform certification program, promotion of access to association-based health care plans, and the need to use language promoting use of small businesses headquartered in North Carolina in any and all agreements that provide large scale state incentives to major corporations. The Committee discussed the results of a disparity study relative to minority-owned business that showed evidence of significant disparity among various groups of racial and ethnic minorities with regard to utilization.

The Department of Environment and Natural Resources returned to provide further information on the differences between state and federal regulations and environmental programs. It is not possible in most cases to make a side-by-side comparison of state and federal environmental programs because, for the most part, what the federal statutes do is set up a framework for state regulations, leaving many of the actual decisions about standards to the states. Also, the General Assembly has sometimes acted, either directly or by rulemaking through the Environmental Management Commission, to address environmental problems of particular importance in North Carolina. Many rules are the result of extensive negotiations involving regulated industries, state agencies, public interest groups and others. Some state rules are more stringent than the federal government requires, but others are less stringent. Trade-offs exist as the state's programs are developed – some more stringent rules are accompanied by state financial assistance for remediation programs.

The Committee broke from the agenda to discuss the list of possible legislative proposal for the 2004 Session. See the Recommendations section of this report for details.

The North Carolina Business Resource Alliance currently has thirty-four participating organizations and is open to additional public and non-profit partners who provide business assistance. The group came together after recognizing the importance of small business development and entrepreneurship as a driver of the economy. The Alliance saw demand from entrepreneurs who are in a position to be able to grow their business that the Alliance members have resources to support, so they felt that working together and leveraging all the resources would be more productive. The Alliance believes the needs of North Carolina's small businesses are: 1) expanded access to capital; 2) increased access to management and technical assistance and entrepreneurial education; 3) improved regulatory environment; and 4) broadened access to skill workers. From a policy perspective the Alliance would recommend a more balanced portfolio approach to investments and economic development. A list of specific recommendations was provided to the Committee.

The National Federation of Independent Business presented their legislative recommendations to the Committee. The top issues for North Carolina's small business owners currently are: 1) rising costs of health insurance; 2) a qualified workforce; 3) a reasonable and workable regulatory system; 4) business liability (tort reform); and 5) worker's compensation costs.

Health care costs present a problem for small businesses and NFIB recommended that: 1) meaningful medical malpractice reforms be enacted; 2) health savings accounts be adopted; 3) the moratorium on unfunded health care mandates be extended; and 4) a long-term research commission be set up to study the problems and search for long-term answers. The Committee agreed these issues were being addressed through the House Select Committee on the Rising Costs of Healthcare and the legislation presented by Representative Wilson in an earlier meeting. NFIB fully supports economic growth, as well as infrastructure incentives – better roads, basic education and worker training, preservation of natural resources and any other incentive that benefits everyone, but noted the difference between infrastructure incentives which benefit everyone and targeted tax incentives that benefit only a few.

#### April 26, 2004

The Committee discussed its report recommendations for the upcoming 2004 Session and voted on each one separately. The Committee heard additional information on the proposal to change the school start dates in North Carolina. Representative Wilson presented a draft of her proposed bill that would reduce the number of noninstructional teacher workdays and ensure that public schools open after August 25 and close not after June 10. Teachers may be paid in August if they so desire and salaries will not decrease as a result of the reduction in teacher workdays. After discussion and motion, the Committee agreed to include this proposal as a recommendation in its final report.

Upon discussion and a voice vote, the Committee approved the final report.

#### **COMMITTEE RECOMMENDATIONS**

The Joint Select Committee on Small Business Economic Development made findings in 7 areas related to the environment for small businesses in North Carolina. The Committee has 12 recommendations to propose to the 2004 Session of the 2003 General Assembly. The findings and recommendations may be grouped as follows:

- **1.** Reduce the corporate income tax burden to encourage the growth and development of small businesses in the State.
  - See <u>Legislative Proposal 1</u>: states the intent to reduce the corporate income tax.
- 2. Lower the individual income tax rates for the upper income tax bracket to encourage economic growth and development.
  - See <u>Legislative Proposal 2</u>: sunsets the upper income tax bracket one year early.
- **3.** Expand the Commerce Business ServiCenter to include a Small Business Ombudsman.
  - See Legislative Proposal 3: establishes the Business ServiCenter to: provide the business community with an information resource center; respond to business inquiries; disseminate information regarding State statutory and regulatory requirements to conduct business in the State; work with the small business community to identify problems in State government related to unnecessary delays, inconsistencies between regulatory agencies, and the inefficient and ineffective uses of State resources; work with the business coordinator designated in each State agency to determine the status of requests for information or assistance and to resolve any disputes that may arise between agencies and businesses; make recommendations to agencies and the General Assembly regarding proposed policies, rules, or laws to improve the dissemination of information to small businesses regarding statutory and regulatory requirements; and improve licensing procedures affecting business undertakings, including alternatives such as eliminating, consolidating, simplifying, or expediting particular licenses.

#### 4. Expand the pilot Express Review Permitting Program.

• See <u>Legislative Proposal 4</u>: establishes statewide, the Express Review Permitting Program to provide express permit and certification reviews. The Express Review Permitting Program may be applied to any one or all of the permits, approvals, or certifications in the following programs: the erosion and sedimentation control program, the coastal management program, and the water quality programs, including water quality certifications and stormwater management.

- 5. Establish a Commission to address issues of affordability and availability of health insurance.
  - See <u>Legislative Proposal 5</u>: establishes a 24-member Commission to: identify and evaluate the problems small employers face when they attempt to obtain health insurance coverage; initiate regional demonstration projects to pilot innovative health care plans and products to address the problems identified; and develop recommendations for action.
- 6. Promote the use of small businesses headquartered in North Carolina in agreements that provide incentives to corporations.
  - See <u>Legislative Proposal 6</u>: amends the Job Development Investment Grant legislation to encourage grant recipients to contract with small businesses headquartered in North Carolina.
- 7. Change the school start date process in North Carolina.
  - See <u>Legislative Proposal 7</u>: reduces the number of noninstructional teacher workdays and provides that public schools shall open after August 25 and close not after June 10. Teachers may be paid in August if they so desire and salaries will not decrease as a result of the reduction in teacher workdays.

# 8. Supports the efforts of the House Select Committee on the Rising Cost of Health Care to extend the moratorium on new healthcare benefits.

• In 2001, the General Assembly prohibited an insurer from delivering, issuing, or renewing a health benefit plan after 7/1/2003 that includes any additional coverage requirements beyond those in effect on June 30, 2003. This prohibition remains in effect until July 1, 2005. The House Select Committee on the Rising Cost of Health Care is proposing legislation to extend this moratorium. The extension of the moratorium is recommended to give a study committee more time to address the issue of unfunded health insurance mandates.

# 9. Supports studying the issue of a statewide uniform certification process for Historically Underutilized Businesses (HUBs.)

• Currently, the Department of Administration certifies HUBs, but those same businesses must also be certified by the Department of Transportation, airport authorities and local governments. The Committee would like to hear from all the stakeholders in this process to determine if a uniform certification program for HUBs is feasible.

#### 10. Supports funding of S.L. 2002-181: NC Small Business Contractor Authority.

• S.L. 2002-181 created the North Carolina Small Business Contractor Authority to provide loan guaranties, loans and surety bonds to small businesses that contract with governmental agencies. This Authority was created but never appointed and

has not been funded. The Committee encourages the General Assembly to give strong consideration to funding the Small Business Contractor Authority.

#### 11. Supports future study of the use of unemployment insurance (UI) benefits.

• The federal government allows states to offer a self-employment option for unemployment benefits. This allows unemployment insurance to be converted into self-employment allowance for previously unemployed persons who start a new business. The Committee would like to study this option further.

# **12.** Supports the efforts of the Joint Select Committee on Economic Growth and Development in its bill to remove wage test for Industrial Revenue bonds.

- See draft legislation in Appendix.
- **13.** Supports the efforts of the Joint Select Committee on Economic Growth and Development's bill to enhance Research & Development tax credit.
  - Revamp the State's R&D credit to make it more responsive to R&D conducted in NC, especially R&D conducted in conjunction with the State's universities, and remove it from the Bill Lee Act. See draft legislation in Appendix.

## **Committee Legislative Proposals**

The Joint Select Committee on Small Business Economic Development makes the following six legislative proposals to the 2004 Regular Session of the 2003 General Assembly. Each proposal is followed by an explanation and, if it has a fiscal impact, a fiscal memorandum.

# Legislative Proposal #1

Corporate Income Tax Changes

A copy of the proposed legislation and fiscal analysis begin on the next page

## GENERAL ASSEMBLY OF NORTH CAROLINA SESSION 2003

H/S

#### BILL DRAFT 2003-LYz-153\* [v.3] (4/6)

#### (THIS IS A DRAFT AND IS NOT READY FOR INTRODUCTION) 5/11/2004 5:44:28 PM

Short Title:	Reduce Corporate Income Taxes. (Publ	ic)
Sponsors:	Representatives LaRoque, Church (Primary Sponsors); Allre Daughtridge, Decker, Jones, Warner, and C. Wilson./Senators Hoy Apodaca, Garwood, Hagan, Hargett, Malone, Smith, Swindell, a Thomas.	vle,
Referred to:		

#### A BILL TO BE ENTITLED

- 2 AN ACT TO REDUCE CORPORATE INCOME TAXES.
- 3 The General Assembly of North Carolina enacts:

4 **SECTION 1.** It is the intent of the General Assembly to stimulate economic growth and development in the State by encouraging the establishment of new business 5 enterprises and the expansion of existing enterprises. Due to the fact that the State 6 already has a number of economic development incentives that primarily benefit large 7 business, it is the further intent of the General Assembly to provide an economic 8 development incentive that will benefit small business. The General Assembly finds 9 10 that a reduction of the corporate income tax burden will encourage the growth and development of small businesses in the State. 11

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SECTION 2. G.S. 105-130.3 reads as rewritten:

#### 13 "§ 105-130.3. Corporations.

A tax is imposed on the State net income of every C Corporation doing business in this State. An S Corporation is not subject to the tax levied in this section. The tax is a percentage six and nine-tenths percent (6.9%) of the taxpayer's State net income computed as follows:

18	Income Years Beginning	lax
19	<u> </u>	<del>7.5%</del>
20	<u> </u>	7.25%
21	<u> </u>	<del>7%</del>
22	<u> </u>	<u>6.9%.</u> income."
23	SECTION 3	This act is effective for taxable years

23 SECTION 3. This act is effective for taxable years beginning on or after
 24 January 1, 2004.

## **Tax Proposals Under Discussion**<sup>1</sup>

	Effective Date <sup>2</sup>	Fiscal Impact-Revised 3/31/04 (\$Mil.)				
		2004-05	2005-06	2006-07	2007-08	2008-09
Lower Corporate Tax Rate from 6.9% to	1/1/04	-222.5	-159.4	-169.0	-179.1	-189.9
5.9%	1/1/05	-89.3	-159.1	-169.0	-179.1	-189.9
Allow Corporate Tax Exemption:						
\$10,000	1/1/04	-28.7	-19.1	-19.9	-21.2	-22.5
\$10,000	1/1/05	-9.8	-19.1	-19.9	-21.2	-22.5
\$25,000	1/1/04	-54.8	-38.6	-40.3	-42.8	-45.3
\$23,000	1/1/05	-19.7	-38.5	-40.3	-42.8	-45.3
\$50.000	1/1/04	-83.6	-59.7	-62.4	-66.1	-70.1
450,000	1/1/05	-30.6	-59.6	-62.4	-66.1	-70.1
\$100.000	1/1/04	-129.5	-93.7	-97.8	-103.5	-109.6
\$100,000	1/1/05	-48.0	-93.5	-97.8	-103.5	-109.6
Lower Top Personal Income Tax Rate						
from 8.25% to 7.75% <sup>3</sup>	1/1/05	-46.9	-57.3	-	-	-
\$20 Tax Credit for Sole Proprietorship and	1/1/04	-26.1	-18.4	-19.2	-20.4	-21.6
Partnership Income	1/1/05	-9.4	-18.4	-19.2	-20.4	-21.6

<sup>1</sup> List reflects commonly discussed items.

<sup>2</sup> The 2004-05 impact for the proposals effective 1/1/04 includes 100% of the 2004 tax year, plus a portion of 2005 tax due (April and June 2005 estimated tax payments).

<sup>3</sup> Under current law, rate sunsets on 1/1/06.

Tiered Tax Rate Schedule:						
Proposal 1:	1/1/04	-56.2	-39.4	-41.5	-44.0	-46.6
	1/1/05	-20.1	-39.3	-41.5	-44.0	-46.6
1-50,000 (4%)		-	-	-	-	
50,001-100,000 (5%)						
100,001-250,000 (6%)						
250,001 & over (6.9%)				1	1	1
Proposal 2:	1/1/04	-68.3	-47.9	-50.2	-53.4	-56.6
	1/1/05	-24.5	-47.8	-50.2	-53.4	-56.6
1-5,000 (1%)						
5,001-10,000 (2%)						
10,001-25,000 (3%)						
25,001-50,000 (4%)						
50,001-100,000 (5%) 100,001-250,000 (6%)						
250,001 & over (6.9%)						
	1/1/04	-18.0	-12.7	-13.3	-14.2	-15.0
Proposal 3:	1/1/05	-6.5	-12.6	-13.3	-14.2	-15.0
1-3,000 (2%)					<u>.</u>	
3,001-6,000 (3%)						
6,001-9,000 (4%)						
9,001-12,000 (5%)						
12,001-15,000 (6%)						
15,001-25,000 (6.5%)						
25,001 & over (6.9%)						

# **Legislative Proposal #2**

Individual Income Tax Changes

A copy of the proposed legislation and fiscal analysis begin on the next page

## GENERAL ASSEMBLY OF NORTH CAROLINA SESSION 2003

H/S

#### BILL DRAFT 2003-LYz-154\* [v.2] (4/12)

D

#### (THIS IS A DRAFT AND IS NOT READY FOR INTRODUCTION) 5/11/2004 5:47:06 PM

Short Title:	Reduce Personal Income Taxes.			
Sponsors:	Representatives LaRoque, Church (Primary Sponsors); Daughtridge, Decker, Jones, and C. Wilson./Senators Hoyle, Garwood, Hagan, Hargett, Malone, Smith, Swindell, and Thomas	Apodaca,		
Referred to:				

#### A BILL TO BE ENTITLED

2 AN ACT TO REDUCE PERSONAL INCOME TAX	XES.
--	------

- 3 The General Assembly of North Carolina enacts:
- 4 **SECTION 1.** The lead-in language of Section 39.1 of S.L. 2003-284 5 reads as rewritten:
- 6 "**SECTION 39.1.** Effective for taxable years beginning on or after 7 January 1, <u>2006,2005</u>, G.S. 105-134.2(a) reads as rewritten:"
- 8 **SECTION 2.** This act is effective when it becomes law.
- 9

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#### FISCAL ANALYSIS MEMORANDUM

[This fiscal memorandum is a fiscal analysis of a draft bill, amendment, committee substitute, or conference committee report that has not been formally introduced or adopted on the chamber floor or in committee. <u>This is not an official fiscal note</u>.]

DATE:	April 14, 2004
TO:	Joint Select Committee on Small Business Economic Development
FROM:	Richard Bostic Fiscal Research Division
RE:	Reduce Personal Income Taxes (Bill Draft 2003-Lyz-154[v.1])

	FISCAL IMPACT Yes (X) No ( ) No Estimate Available ( )				
	<u>FY 2004-05</u>	(\$mil) <u>FY 2005-06</u>		<u>FY 2007-08</u>	<u>FY 2008-09</u>
<b>REVENUES</b> General Fund	(46.9)	(57.3)			
EXPENDITURES PRINCIPAL DEPARTMENT(S) & PROGRAM(S) AFFECTED: Department of Revenue					
<b>EFFECTIVE DATE</b> : The act is effective when it becomes law.					

**BILL SUMMARY**: This bill will eliminate the 8.25% individual income tax bracket in tax year 2005 instead of tax year 2006.

**ASSUMPTIONS AND METHODOLOGY**: Since the 8.25% tax bracket is scheduled to sunset in tax year 2006, the fiscal impact of the bill will be for tax year 2005 only. The revenue loss from eliminating the 8.25% tax bracket is calculated using an Individual

Income Tax Model created for the General Assembly's Fiscal Research Division by BearingPoint. The model estimates the 8.25% tax bracket will generate \$104.2 million in tax year 2005. Elimination of this tax bracket will thus reduce General Fund revenue by \$104.2 million over two fiscal years. In FY 2004-05, 45% of the revenue loss will occur due to adjustments in withholding and estimated payments from January to June 2005. The remaining 55% of the revenue loss will occur in FY 2005-06 from adjustments in withholding and estimated payments from July to December 2005 and final returns filed in April 2006.

The number of tax filers that will benefit from the tax reduction (as predicted by the model) is shown in the chart below.

	Tax	Revenue
Filing Status	<u>Returns</u>	Loss
Single	20,565	(\$13.6)
Married Filing Jointly	76,504	(\$88.3)
Head of Household	<u>2,318</u>	<u>(\$2.3)</u>
	99,387	(\$104.2)

SOURCES OF DATA: Individual Income Tax Model by BearingPoint

#### **TECHNICAL CONSIDERATIONS:**

# Legislative Proposal #3

Create Statewide Service Center and a Small Business Ombudsman

A copy of the proposed legislation and fiscal analysis begin on the next page

## GENERAL ASSEMBLY OF NORTH CAROLINA SESSION 2003

H/S

#### BILL DRAFT 2003-RBz-16\* [v.5] (4/15)

D

#### (THIS IS A DRAFT AND IS NOT READY FOR INTRODUCTION) 5/12/2004 9:23:19 AM

Short Title:	Commerce ServiCenter. (Public)
Sponsors:	Representatives LaRoque, Church (Primary Sponsors); Allred, Bordsen, Daughtridge, Decker, Jones, Warner, and C. Wilson./Senators Hoyle, Apodaca, Garwood, Hagan, Hargett, Malone, Smith, Swindell, and Thomas.
Referred to:	

1	A BILL TO BE ENTITLED							
2	AN ACT TO ESTABLISH A BUSINESS SERVICE CENTER IN THE							
3	DEPARTMENT OF COMMERCE.							
4	The General Assembly of North Carolina enacts:							
5	<b>SECTION 1.</b> Article 10 of Chapter 143B of the General Statutes is							
6	amended by adding a new Part to read:							
7	"Part 20. Business Service Center.							
8	"§ 143B-472.100. Business Service Center established.							
9	(a) There is established within the Department of Commerce the Business							
10	Service Center. The Business Service Center shall be a clearinghouse for State							
11	business information and shall have the following duties and responsibilities:							
12	(1) Provide the business community with an information resource							
13	center that disseminates information on State resources available							
14	to them and to respond to business inquiries about these services.							
15	(2) Provide the public with an information resource center that							
16	disseminates information regarding State statutory and regulatory							
17	requirements to conduct business in the State, including							
18	authoritative sources and procedures and referrals to contact							
19	persons within the appropriate State agencies.							
20	(2) Establish a program in which the Business Service Center works							
21	with the small business community to identify problems in State							
22	government related to unnecessary delays, inconsistencies							

1		between regulatory agencies, and the inefficient and ineffective						
2		uses of State resources.						
2	(3)	Implement and administer an automated system to track the						
4	<u>(5)</u>	number of contacts or inquiries received each year, the nature of						
5		each contact or inquiry, and the final resolution offered in						
6		response to each contact or inquiry for the purpose of						
7		recommending legislative and administrative revisions.						
8	(4)	Work with the business coordinator designated in each State						
9	<u>(+)</u>	agency pursuant to G.S. 147-54.17 to determine the status of						
10		requests for information or assistance and to resolve any disputes						
10		that may arise between agencies and businesses regarding						
12		compliance with laws, rules, or policies of the State or agency.						
12	(5)	Make recommendations to agencies and the General Assembly						
13 14	<u>(J)</u>	regarding proposed policies, rules, or laws to improve the						
14		dissemination of information to small businesses regarding						
16		statutory and regulatory requirements and to improve licensing						
10		procedures affecting business undertakings, including						
18		alternatives such as eliminating, consolidating, simplifying, or						
19		expediting particular licenses.						
20	(b) The	Business Service Center shall adopt rules and forms necessary to						
20		rposes of this Part.						
21								
22	" <u>§ 143B-472.101. Confidentiality of requests.</u> At the request of the person or applicant, the identity of the person or other							
23 24	entity requesting assistance or information pursuant to this Part shall remain							
25		d shall not be disseminated to any State agency or person outside						
26		ervice Center. This section does not apply where the health, safety,						
27		ne citizens of the State is at risk. The Secretary shall adopt rules,						
28	including exceptions to the confidentiality requirement, to implement this section.							
29	"§ 143B-472.102. Reporting requirements of the Secretary of Commerce.							
30		ary may report to the Joint Legislative Commission on						
31		Operations on recommended legislative proposals or administrative						
32		prove State government communications and relations with the						
33		make those communications and relations more effective and						
34	efficient."							
35		<b>TION 2.</b> G.S. 147-54.17 reads as rewritten:						
36	"§ 147-54.17.	License coordinator Coordinator designated in all State						
37	agen	cies.						
38	0	agency shall cooperate fully with the Office in providing						
39		the licenses forms, licenses, and regulatory requirements of the						
40		ordinating conferences with applicants to clarify license and						
41		irements, and in developing a plan for an automated master						
42	application syst							
	·							

1 (b) Each agency shall designate a business license coordinator. The 2 coordinator shall have the following responsibilities:

-	coordination shan	i nave the following responsionnes.
3	(1)	To provide to the Office the most recent application and
4		supplemental forms required for each license issued by the
5		agency, agency and for conducting business under the regulatory
6		authority of the agency, the most recent information available on
7		existing and proposed agency rules, the most recent information
8		on changes or proposed changes in license requirements or
9		agency rules and how those changes will affect the business
10		community, and agency publications that would be of aid or
11		interest to the business <del>community</del> ; <u>community</u> .
12	(2)	To work with the Office in scheduling conferences for applicants
13		as provided under G.S. 147-54.15; G.S. 147-54.15.
14	(3)	To determine, upon request of an applicant or the Office, the
15		status of a license application or renewal, the reason for any
16		delay in the license review process, and the action needed to end
17	l	the delay; and to notify the applicant or Office, as appropriate, of
18	(4)	those findings; findings.
19 20	(4)	To work with the Office or applicant, upon request, to resolve
20		any dispute that may arise between the agency and the applicant
21	$(1 \circ)$	during the review <del>process;</del> process.
22	<u>(4a)</u>	To determine, upon the request of a business or the Business
23 24		Service Center of the Department of Commerce, the status of a
		request for information or assistance regarding any requirements
25 26		or actions of the agency, the reason for any delay in the agency's response, and the action needed to and the delay: and to potify
20 27		response, and the action needed to end the delay; and to notify the applicant or Business Service Center, as appropriate, of those
28		findings.
29	<u>(4b)</u>	To work with the Business Service Center of the Department of
30	<u>()</u>	Commerce or business, upon request, to resolve any dispute that
31		may arise between the agency and business regarding the
32		compliance with laws, rules, or policies of the State or agency.
33	(5)	To review agency regulatory and license requirements and to
34		provide a written report to the Office that identifies the
35		regulatory and licensing requirements that affect the business
36		community; indicates which, if any, requirements should be
37		eliminated, modified, or consolidated with other requirements;
38		and explains the need for continuing those requirements not
39		recommended for elimination."
40	SECI	<b>TION 3.</b> This act is effective when it becomes law.

#### FISCAL ANALYSIS MEMORANDUM

[This confidential fiscal memorandum is a fiscal analysis of a draft bill, amendment, committee substitute, or conference committee report that has not been formally introduced or adopted on the chamber floor or in committee. <u>This is not an official fiscal note</u>.]

#### DATE: April 13, 2004

- TO: Joint Select Committee on Small Business Economic Development
- **FROM:** Kelly Huffstetler Fiscal Research Division
- **RE:** Expanding the Commerce ServiCenter

FISCAL IMPACT								
	Yes (X)	No ( )	No Estimate Available ( )					
	<u>FY 2004-05</u>	<u>FY 2005-06</u>	<u>FY 2006-07</u>	<u>FY 2007-08</u>	<u>FY 2008-09</u>			
REVENUES								
EXPENDITURES	\$222,968	\$216,321	\$219,744	\$223,238	\$226,804			
POSITIONS:	4	4	4	4	4			
PRINCIPAL DEPARTMENT(S) & The Department of Commerce PROGRAM(S) AFFECTED:								
<b>EFFECTIVE DATE</b> : Bill becomes effective when it becomes law.								

#### **BILL SUMMARY**:

The Department of Commerce will expand the Business ServiCenter, currently a pilot program serving western North Carolina, to serve the entire State. The Department will hire four additional staff to respond to business inquiries. Among the four staff will be a small business ombudsman. The ombudsman will have the authority to intercede on behalf of a business to assure a quick issue resolution of any problems that arise within state government. The ombudsman will also advocate on behalf of issues affecting entrepreneurs and small business within the Department of Commerce.

#### **ASSUMPTIONS AND METHODOLOGY:**

In 2003 the Department of Commerce created a pilot program to assist North Carolina businesses with inquires. This Business ServiCenter was started as a cooperative program with funding provided by the Appalachian Regional Commission, Small Business Technology Development Center and the Department. The target area for the pilot was western North Carolina. In order to expand the ServiCenter to meet the needs of the entire state, the Department requires four new positions. The positions, salaries and benefits are detailed in the table below.

Position	Salary	Benefits	TOTAL
ServiCenter Manager	\$52,000	\$10,410	\$62,410
Small Business Specialist	\$40,000	\$8,880	\$48,880
Small Business Ombudsman	\$40,000	\$8,880	\$48,880
Small Business Assistant	\$30,000	\$7,458	\$37,458
TOTAL	\$162,000	\$35,468	\$197,468

Although Economy.com estimates average salary increases for most jobs to 4% on annually, the 10-year average salary increases for State employees has been 2.07%. There will be start up costs of \$10,000 and estimated annual operating expenses of \$15,500. The chart below details the estimated total cost, using a 2.07% inflationary increase for salaries.

	2005	2006	2007	2008	2009
salaries	\$162,000	\$165,353	\$168,776	\$172,270	\$175,836
benefits	\$35,468	\$35,468	\$35,468	\$35,468	\$35,468
operating	\$25,500	\$15,500	\$15,500	\$15,500	\$15,500
total	\$222,968	\$216,321	\$219,744	\$223,238	\$226,804

**SOURCES OF DATA:** The Department of Commerce

#### TECHNICAL CONSIDERATIONS: none

# Legislative Proposal # 4

Expand the Express Review Permitting Program

A copy of the proposed legislation and fiscal analysis begin on the next page

H/S

#### BILL DRAFT 2003-RBz-17\* [v.4] (4/15)

D

### (THIS IS A DRAFT AND IS NOT READY FOR INTRODUCTION) 5/12/2004 9:28:02 AM

Short Title:	Express Review Program. (Public)
Sponsors:	Representatives LaRoque, Church (Primary Sponsors); Allred, Bordsen, Daughtridge, Decker, Jones, Warner, and C. Wilson./Senators Hoyle, Apodaca, Garwood, Hagan, Hargett, Malone, Smith, Swindell, and Thomas.
Referred to:	

1	A BILL TO BE ENTITLED
2	AN ACT TO MAKE PERMANENT THE EXPRESS REVIEW PROGRAM.
3	The General Assembly of North Carolina enacts:
4	<b>SECTION 1.</b> Article 7 of Chapter 143B of the General Statutes is
5	amended by adding a new Part to read:
6	"Part 31. Express Review Program.
7	"§ 143B-344.40. Express Review Program.
8	The Department of Environment and Natural Resources may develop the
9	Express Review Program to provide express permit and certification reviews.
10	Participation in the Express Review Program is voluntary, and the program is to
11	become supported by the fees determined pursuant to G.S. 143B-344.41. The
12	Express Review Program may be applied to any one or all of the permits,
13	approvals, or certifications in the following programs: the erosion and
14	sedimentation control program, the coastal management program, and the water
15	quality programs, including water quality certifications and stormwater
16	management. The Express Review Program shall focus on the following permits
17	or certifications:
18	(1) <u>Stormwater permits under Part 1 of Article 21 of Chapter 143 of</u>
19	the General Statutes.
20	(2) <u>Stream origination certifications under Article 21 of Chapter 143</u>
21	of the General Statutes.
•	

. 1	
1	(3) Water quality certification under Article 21 of Chapter 143 of the
2	<u>General Statutes.</u>
3	(4) Erosion and sedimentation control permits under Article 4 of
4	Chapter 113A of the General Statutes.
5	(5) Permits under the Coastal Area Management Act (CAMA), Part
6	4 of Article 7 of Chapter 113A of the General Statutes.
7	" <u>§ 143B-344.41. Fees for express review permits.</u>
8	The Department of Environment and Natural Resources may determine the
9	fees for express application review under the Express Review Program.
10	Notwithstanding G.S. 143-215.3D, the maximum permit application fee to be
11	charged under this section for the express review of a project application requiring
12	all of the permits under subdivisions (1) through (5) of G.S. 143B-344.40 shall not
13	exceed five thousand five hundred dollars (\$5,500). Notwithstanding G.S.
14	143-215.3D, the maximum permit application fee to be charged for the express
15	review of a project application requiring all of the permits under subdivisions (1)
16	through (4) of G.S. 143B-344.40 shall not exceed four thousand five hundred
17	dollars (\$4,500). Notwithstanding G.S. 143-215.3D, the maximum permit
18	application fee charged for the express review of a project application for any
19	other combination of permits under subdivisions (1) through (5) of G.S. 143B-
20	344.40 shall not exceed four thousand dollars (\$4,000). Express review of a
21	project application involving additional permits or certifications issued by the
22	Department of Environment and Natural Resources other than those under
23	subdivisions (1) through (5) of G.S. 143B-344.40 may be allowed by the
24	Department, and, notwithstanding G.S. 143-215.3D or any other statute or rule
25	that sets a permit fee, the maximum permit application fee charged for the express
26	review of a project application shall not exceed four thousand dollars (\$4,000),
27	plus one hundred fifty percent (150%) of the fee that would otherwise apply by
28	statute or rule for that particular permit or certification. Additional fees, not to
29	exceed fifty percent (50%) of the original permit application fee under this section,
30	may be charged for subsequent reviews due to the insufficiency of the permit
31	applications. The Department of Environment and Natural Resources may
32	establish the procedure by which the amount of the fees under this subsection is
33	determined.
34	" <u>§ 143B-344.42. Express Review Fund.</u>
35	The Express Review Fund is created as a special non-reverting fund. The
36	Express Review Fund shall be used for the costs of implementing the Express
37	Review Program under this part. All fees collected under this part shall be credited
38	to the Express Review Fund. If the Express Review Program is abolished, the
39	funds in the Express Review Fund shall be credited to the General Fund."
40	<b>SECTION 2.</b> This act is effective when it becomes law.

## 

### FISCAL ANALYSIS MEMORANDUM

[This confidential fiscal memorandum is a fiscal analysis of a draft bill, amendment, committee substitute, or conference committee report that has not been formally introduced or adopted on the chamber floor or in committee. <u>This is not an official fiscal note</u>.]

DATE:	April	13	2004
DAIL.	лрш	15,	2004

**TO:** Small Business Economic Development Commission

**FROM:** Jennifer Haygood Fiscal Research Division

**RE:** Statewide Expansion of Express Permitting Program

FISCAL IMPACT					
	Yes (X) No ( ) No Estimate Available ( )				
	<u>FY 2004-05</u>	<u>FY 2005-06</u>	<u>FY 2006-07</u>	<u>FY 2007-08</u>	FY 2008-09
General Fund REVENUES	\$331,636	\$858,194	\$1,300,293	\$1,300,293	\$1,300,293
EXPENDITURES	\$1,326,543	\$1,300,293	\$1,300,293	\$1,300,293	\$1,300,293
POSITIONS:	21.0	21.0	21.0	21.0	21.0
PRINCIPAL DEPARTMENT(S) & PROGRAM(S) AFFECTED: Department of Environment and Natural Resources: Division of Land Resources, Division of Water Quality, Division of Coastal Management					

EFFECTIVE DATE: July 1, 2004

**BILL SUMMARY**: S.L. 2003-284 directed the Department of Environment and Natural Resources (DENR) to develop an Express Review Pilot Program. Under this voluntary program, permit applicants agree to pay higher permit fees to cover the cost of an expedited review of environmental permits. Currently, pilot programs are operating out of DENR's Wilmington and Raleigh Regional Offices. This proposal would expand the Express Permitting Program to DENR's five remaining regional offices in Washington,

Fayetteville, Winston-Salem, Mooresville, and Asheville. This expedited service focuses on stormwater, non-discharge, 401 water quality certifications, erosion and sedimentation control, and Coastal Area Management Act (CAMA) permits.

#### **ASSUMPTIONS AND METHODOLOGY:**

#### Revenues:

The Express Review Permitting Program is intended to be self-supporting. Therefore, fee rates will be based upon a cost-recovery model. Permit fees will vary depending on the resources required to review each application. However, S.L. 2003-284 outlined maximum fees that limit what DENR may charge. Due to these limits and the time needed to start-up the program at new sites, DENR estimates that Express Permitting fees will cover 25% of program costs in the first year of implementation, 66% of costs in the second year, and 100% of costs in subsequent years.

#### **Expenditures:**

To expand the Express Permitting Program, DENR will need to establish 20.0 new Environmental Engineer II positions and 1.0 Express Permitting Coordinator position. Table A describes the distribution of these positions among the regional offices. Each regional office will have one environmental engineer to focus on each of the following areas: stormwater, 401 certification, and non-discharge permits. Each office will also have one engineer to focus on erosion and sedimentation control permits, except for Winston-Salem and Mooresville, which will share one position. An additional engineer will be established at the Washington Regional Office to handle CAMA permits.

#### **Table A: New Positions**

	Washington	Fayetteville	Winston-Salem*	Mooresville*	Asheville
Environmental Engineer II	5.0	4.0	3.5	3.5	4.0
Express Permitting Coordinator	-	-	-	1.0	-

\*One environmental engineer will provide support to both the Winston-Salem and Mooresville offices.

The annual salary for an Environmental Engineer II is \$46,793 and for the Express Permitting Coordinator is \$40,000. Consequently, the annual cost of the additional 21.0 employees plus benefits is estimated to be \$1,178,892. In addition to personnel expenses, the program will also incur recurring operating expenses (rent, travel, telephone, supplies, etc.) of approximately \$121,401 per year and one-time equipment expenses of \$26,250.

SOURCES OF DATA: Department of Environment and Natural Resources

#### TECHNICAL CONSIDERATIONS: N/A

# Legislative Proposal #5

Establish a Commission to Address Issues of Affordability and Availability of Health Insurance

A copy of the proposed legislation begins on the next page

H/S

1

#### BILL DRAFT 2003-LY-159\* [v.2] (4/13)

D

#### (THIS IS A DRAFT AND IS NOT READY FOR INTRODUCTION) 5/11/2004 6:07:52 PM

Short Title:	Health Insurance Innovations Commission. (	(Public)
Sponsors:	Representatives C. Wilson, LaRoque, Church (Primary Sponsors); Bordsen, Daughtridge, Decker, Jones, and Warner./Senators Apodaca, Garwood, Hagan, Hargett, Malone, Smith, Swinde Thomas.	Hoyle,
Referred to:		

#### A BILL TO BE ENTITLED

- 2 AN ACT TO ESTABLISH THE NORTH CAROLINA HEALTH INSURANCE
- 3 INNOVATIONS COMMISSION.
- 4 The General Assembly of North Carolina enacts:

SECTION 1. Findings and purpose. The General Assembly finds that 5 a crisis exists in the availability and affordability of adequate health insurance 6 coverage for small business owners and employees in this State. These findings 7 indicate that greater than fifty percent (50%) of the statewide workforce is 8 employed by small business, that there are one million one hundred fifty-four 9 thousand (1,154,000) North Carolinians who are not covered by health insurance 10 and that more than sixty percent (60%) of these citizens either own or work for a 11 small business, or are the dependent of a small business owner or employee. The 12 findings further indicate that 16 health insurance carriers left the North Carolina 13 small group health coverage market in 2001, an all-time high, that virtually no 14 small group health insurance carriers have entered the North Carolina market in 15 the last two years, and that dramatic increases in premium rates is the primary 16 reason for the alarming decrease in availability of health insurance coverage for 17 small business. The purpose of this Act is to quickly and effectively address this 18 crisis through the collaborative efforts of persons involved in and affected by the 19 20 declining availability of health insurance for the State's small employer workforce. 21 It is the intent of the General Assembly to achieve this purpose through the establishment of the North Carolina Health Insurance Innovations Commission in
 accordance with this Act.

3 SECTION 2. Commission established. There is established the North
 4 Carolina Health Insurance Innovations Commission. The Commission shall
 5 consist of 24 members, appointed as follows:

- 6 (1) Twelve members appointed by the General Assembly, six upon 7 the recommendation of each of the Speakers of the House of 8 Representatives. Upon appointment each speaker shall designate 9 a co-chair.
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(2) Twelve members appointed by the General Assembly upon the recommendation of the President Pro Tempore of the Senate. Upon appointment the President Pro Tempore shall designate a co-chair.

14 The appointing authorities shall ensure that members of the Commission are 15 representative of the following: three who represent health insurers, three physicians licensed to practice in this State, three who represent hospitals located 16 in this State, two who represent businesses with fewer than fifty employees, two 17 18 who represent businesses with fifty employees or more, one who represents 19 insurance brokers or agents, and one who represents health researchers and policy experts. The appointing authorities shall also ensure that appointments reflect 20 21 representation among the regions of the State.

SECTION 3.(a) Commission duties and responsibilities. The
 Commission shall do the following:

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- (1) Adopt procedures and implement other administrative requirements necessary to carry out its duties under this act.
- (2) Identify and evaluate comprehensively the problems small employers face when they attempt to obtain health insurance coverage for themselves and their employees, and consider the impact these problems have for large employees and the communities they serve.
- (3) Initiate regional demonstration projects to pilot innovative health care plans and products to address the problems identified. Innovative products may include piloted community education programs targeted at top illnesses in an effort to increase early detection of these illnesses. Innovative plans may also include piloted programs targeted at increasing the demand for health insurance coverage by both employers and employees through the use of policy incentives. Innovative plans and products are subject to the approval of the Commissioner of Insurance as provided in Section 5 of this act.
- 41 (4) Develop clear and substantive recommendations for actions that
  42 must be taken by health insurance carriers, health care providers,
  43 government, small business employers, large business employers,

1		consumers and consumer groups, in order to improve the
2		availability and affordability of small employer health insurance
3		coverage within the next three years.
4	(5)	Provide a report on the Commission's activities to the 2005
5		General Assembly, Regular Session 2006, upon its convening.
6		Reports to the General Assembly shall include proposed
7		legislation necessary to carry out the purposes of this Act.
8		<b>TION 3.(b)</b> The Commission shall consider the following issues
9	•	developing regional demonstration projects and other approaches
10	to address the ri	sing cost of health care:
11	(1)	Feasibility of establishing chronic disease management programs
12		similar to those that are working successfully in this State and
13		other states.
14	(2)	The cost-effectiveness of existing and proposed health insurance
15		coverage mandates.
16	(3)	Promoting collaboration among providers, insurers, government
17		agencies, and consumers to improve health care affordability.
18	(4)	Promoting consumer education about available insurance
19		products and promoting education of small business owners
20		about the available insurance products, available services to
21		assist them in understanding and selecting appropriate insurance
22		plans, and current small business tax benefits regarding health
23		insurance deductions.
24	(5)	Review and evaluate "consumer driven" benefit plans.
25	(6)	Increasing efforts and resources to educate and motivate
26		consumers to use health care resources appropriately.
27	(7)	Rewarding technological innovation based in quality and
28		evidence-based outcomes that provide increased value to
29		consumers over existing treatments.
30	(8)	Encourage case management of high utilizers.
31	· · ·	Promoting evidence-based medicine.
32		<b>FION 4.</b> Meetings; staff; funding. Members shall serve an initial
33	-	nd may be reappointed for an additional 2-year term. The
34		all secure federal or private funds to conduct meetings, hire
35	_	ff, support demonstration plans and products, and cover any other
36		by the Commission in carrying out its duties under this Act. The
37		nsurance shall, at the request of the Commission, provide technical
38		e preparation of grant proposals for federal and other non-State
39		ort the work of the Commission, in the preparation of forms, and in
40		atters. The Commission may meet in the Legislative Building or
41	the Legislative	Office Building, as approved by the Legislative Services

the Legislative Office Building, as approved by the Legislative Services
Commission, or at any other location deemed appropriate by the Health Insurance
Innovations Commission. The Commission may enter into agreements and

allocate federal or private funds obtained by the Commission with the University of North Carolina – Charlotte and other public or private entities to provide meeting space, professional services and support staff, and other services necessary for the Commission to carry out is duties and responsibilities under this act.

SECTION 5. Waiver of rules. The Commissioner of Insurance shall 6 review all pilot programs and innovative plans and products proposed by the North 7 Carolina Health Insurance Innovations Commission. If the Commissioner 8 9 determines that the proposed programs, plans, or products are in the interest of the 10 citizens of this State and are not contrary to the public policy of this State, then the Commissioner may approve them. If the approved programs, plans, or products 11 are in conflict with or contrary to rules adopted by the Commissioner, the 12 Commissioner may waive the rules adopted by the Commissioner to allow 13 implementation of the programs, plans, or products. Waivers granted by the 14 Commissioner under this section shall expire three years from the date the waiver 15 is granted or December 31, 2008, whichever occurs first. 16

17 **SECTION 6.** Funds obtained by the North Carolina Health Innovations 18 Commission for operations and programs of the Commission shall be deposited 19 with the State Treasurer for credit to the Legislative Services Office. The 20 Legislative Services Office shall allocate these funds for reimbursement to the 21 Commission for operation and program costs incurred.

SECTION 7. Nothing in this act obligates the General Assembly to
 appropriate funds to implement this act. This act becomes effective July 1, 2004.

# **Legislative Proposal #6**

Amend Job Development Investment Grant Statute

A copy of the proposed legislation begins on the next page

H/S

#### BILL DRAFT 2003-LYz-156\* [v.2] (4/12)

D

### (THIS IS A DRAFT AND IS NOT READY FOR INTRODUCTION) 5/11/2004 5:49:48 PM

Short Title:	JDIG - Encourage Use of NC Small Businesses.	(Public)
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Sponsors:	Representatives LaRoque, Church (Primary Sponsors); Allred, Bordsen,		
	Daughtridge, Decker, Jones, Warner, and C. Wilson./Senators Hoyle,		
	Apodaca, Garwood, Hagan, Hargett, Malone, Smith, Swindell, and		
	Thomas.		

Referred to:

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#### A BILL TO BE ENTITLED

2	AN ACT REQUIRING JOB DEVELOPMENT INVESTMENT GRANT (JDIG)
3	PROGRAM AGREEMENTS TO CONTAIN A PROVISION
4	ENCOURAGING THE USE OF SMALL BUSINESSES
5	HEADQUARTERED IN NORTH CAROLINA.
6	The General Assembly of North Carolina enacts:
7	SECTION 1. G.S. 143B-437.57(a) is amended by adding a new
8	subdivision to read:
9	"(a) Terms. – Each community economic development agreement shall
10	include at least the following:
11	
12	(25) A provision encouraging the business to contract with small
13	businesses headquartered in the State for goods and services."
14	<b>SECTION 2.</b> This act is effective when it becomes law and applies to
15	agreements entered into on or after that date.
16	

# Legislative Proposal #7

School Calendar Changes

A copy of the proposed legislation begins on the next page

H/S

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#### BILL DRAFT 2003-LYz-161\* [v.6] (4/14)

D

#### (THIS IS A DRAFT AND IS NOT READY FOR INTRODUCTION) 5/11/2004 6:00:51 PM

Short Title:	School Calendar Changes. (Public)
Sponsors:	Representatives C. Wilson, Culpepper, Miner, Hill (Primary Sponsors); LaRoque, Church, Daughtridge, Decker, and Jones./Senators Thomas, Apodaca, Dannelly, Hagan, and Smith.
Referred to:	

#### A BILL TO BE ENTITLED

	L TEACHER
OVIDE THAT PUBLIC SCHOOLS S	HALL OPEN
ND CLOSE NOT AFTER JUNE 10	EXCEPT IN
FANCES OR IN YEAR-ROUND SO	HOOLS; TO
HERS MAY BE PAID IN AUGUST	IF THEY SO
OVIDE THAT SALARIES NOT DEC	REASE AS A
JCTION IN TEACHER WORKDAYS.	
orth Carolina enacts:	
S. 115C-84.2 reads as rewritten:	
dar.	
– Each local board of education shall	dopt a school
<u>10</u> days all of which shall fall within the	fiscal year. A
the following:	
n of 180 days and 1,000 hours of instru	ction covering
ne calendar months. The local board	hall designate
180 instructional days shall occur. T	ne number of
d hours in an instructional day may van	y according to
policy and does not have to be uniform	m among the
the administrative unit. Local boards	may approve
provement plans that include days	with varying
instructional time. If school is class	early due to
f instructional time. If school is close	ull the second
the administrative unit. Local boards provement plans that include days	may app with var

1		instructional hours may count towards the required minimum to
2		the extent allowed by State Board policy. The school calendar
3		shall include a plan for making up days and instructional hours
4		missed when schools are not opened due to inclement weather.
5	(1a)	(Applies only to 2002-2003 school year – See editor's note.)
6		Notwithstanding subdivision (1) of this subsection, a local board
7		may decide to make up a maximum of three instructional days by
8		adding instructional hours to previously scheduled instructional
9		days. A local board shall make this decision only if all of the
10		following criteria are met:
11		a. The days to be made up were missed when schools were
12		unable to be opened due to unusual and extraordinary
12		inclement weather conditions.
13 14		b. It would cause undue hardship to parents, children, and
14		teachers to make up those days.
15		c. The school calendar continues to have a minimum of
10		1,000 instructional hours covering at least nine months.
18		d. The additional hours must equal the regularly scheduled
19		number of instructional hours at each school.
20		If a local board adds instructional hours to previously
20		scheduled days under this subdivision, the local school
22		administrative unit is deemed to have a minimum of 180
22		days of instruction, teachers employed for a 10-month
23 24		term are deemed to have been employed for the days
25		being made up, and all other employees shall be
26		compensated as if they had worked the days being made
20 27		up.
28	(2)	A minimum of 10 annual vacation leave days.
20 29	(3)	The same or an equivalent number of legal holidays occurring
30	(3)	within the school calendar as those designated by the State
31		Personnel Commission for State employees.
32	(4)	Eight Five days, as designated by the local board, for use as
33	(+)	teacher workdays, additional instructional days, or other lawful
33 34		purposes. A local board may delegate to the individual schools
35		some or all of the eight days to schedule under subdivision (5) of
36		this subsection. A local board may schedule different purposes
30 37		for different personnel on any given day and is not required to
38		schedule the same dates for all personnel workdays. These days
39		shall be protected to allow teachers to complete instructional and
40		classroom administrative duties. The local school administrative
40 41		unit shall not impose any additional tasks on these days. The
42		local board shall schedule one of these days at the beginning of
43		the school year and one at the end of each academic quarter.
15		are sensor your and one at the ond of outer academic quarter.

The remaining days scheduled by each school's principal for any 1 (5) 2 of the purposes allowed under subdivision (4) of this subsection. 3 Before scheduling these days, the principal shall work with the school improvement team to determine the days to be scheduled 4 and the purposes for which they should be scheduled. Days may 5 be scheduled and planned for different purposes for different 6 personnel and there is no requirement to schedule the same dates 7 for all personnel. However, if during the last two years the local 8 9 school administrative unit has made up an average of at least eight days for school closing because of inclement weather, the 10 local board may designate up to two of these days as additional 11 make-up days to be scheduled after the last day of student 12 attendance. 13

Local boards and individual schools are encouraged to use the calendar 14 flexibility in order to meet the annual performance standards set by the State 15 Board. Local boards of education shall consult with parents and the employed 16 public school personnel in the development of the school calendar. 17

Local boards and individual schools shall give teachers at least 14 calendar 18 19 days' notice before requiring a teacher to work instead of taking vacation leave on days scheduled in accordance with subdivision (4) or (5) of this subsection. A 20 21 teacher may elect to waive this notice requirement for one or more such days.

22 Limitations. – The following limitations apply when developing the (b) school calendar: 23

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- The total number of teacher workdays for teachers employed for (1)a 10 month term shall not exceed 200-190 days.
- The calendar shall include at least 42 consecutive days when 26 (2)27 teacher attendance is not required unless: (i) the school is a 28 year-round school; or (ii) the teacher is employed for a term in 29 excess of 10 months. At the request of the local board of education or of the principal of a school, a teacher may elect to 30 work on one of the 42 days when teacher attendance is not 31 required in lieu of another scheduled workday. 32
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- School shall not be held on Sundays. (3)
- (4) Veterans Day shall be a holiday for all public school personnel and for all students enrolled in the public schools.

36 Emergency Conditions. - During any period of emergency in any (c) 37 section of the State where emergency conditions make it necessary, the State 38 Board of Education may order general, and if necessary, extended recesses or 39 adjournment of the public schools.

Opening and Closing Dates. - Local boards of education shall determine 40 (d) the dates of opening and closing the public schools under subdivision (a)(1) of this 41 section. Except for year-round schools, the opening date for students shall not be 42 before August 25 and the closing date for students shall not be after June 10. The 43

State Board of Education may waive this requirement on a showing of good cause. 1 A local board may revise the scheduled closing date if necessary in order to 2 comply with the minimum requirements for instructional days or instructional 3 time. Different opening and closing dates may be fixed for schools in the same 4 administrative unit. For purposes of this subsection, the term 'good cause' means 5 that schools in the local school administrative unit have been closed an average of 6 eight days per year during any five of the last 10 years because of severe weather 7 conditions, energy shortages, power failures, or other emergency situations." 8

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**SECTION 2.** G.S. 115C-302.1(b) reads as rewritten:

"(b) Salary Payments. – State-allotted teachers shall be paid for a term of 10 months. State-allotted months of employment for vocational education to local boards shall be used for the employment of teachers of vocational and technical education for a term of employment to be determined by the local boards of education. However, local boards shall not reduce the term of employment for any vocational agriculture teacher personnel position that was 12 calendar months for the 1982-83 school year for any school year thereafter.

Each local board of education shall establish a set date on which monthly 17 18 salary payments to State-allotted teachers shall be made. This set pay date may 19 differ from the end of the month of service. The daily rate of pay for teachers shall equal one twenty-second one twenty-first of the monthly rate of pay. If requested 20 21 by the teacher, the initial pay date for a teacher who is not employed in a year a year-round school shall be no later than August 31 and shall include a full monthly 22 payment. Subsequent pay dates shall be spaced no more than one month apart and 23 24 shall include a full monthly payment.

Teachers may be prepaid on the monthly pay date for days not yet worked. A teacher who fails to attend scheduled workdays or who has not worked the number of days for which the teacher has been paid and who resigns, is dismissed, or whose contract is not renewed shall repay to the local board any salary payments received for days not yet worked. A teacher who has been prepaid and continues to be employed by a local board but fails to attend scheduled workdays may be subject to dismissal under G.S. 115C-325 or other appropriate discipline.

32 Any individual teacher who is not employed in a year-round school may be 33 paid in 12 monthly installments if the teacher so requests on or before the first day of the school year. The request shall be filed in the local school administrative unit 34 35 which that employs the teacher. The payment of the annual salary in 12 installments instead of 10 shall not increase or decrease the teacher's annual salary 36 37 nor in any other way alter the contract made between the teacher and the local 38 school administrative unit. Teachers employed for a period of less than 10 months 39 shall not receive their salaries in 12 installments."

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**SECTION 3.** G.S. 115C-316(a)(2) reads as rewritten:

41 "(2) School Employees Paid on an Hourly or Other Basis. - Salary payments to employees other than those covered in G.S.
43 115C-272(b)(1), 115C-285(a)(1) and (2), 115C-302.1(b) and

115C-316(a)(1) shall be made at a time determined by each local board of education. If requested by the school employee, the initial pay date for one of these employees who is employed for a term of 10 calendar months and is not employed in a year a yearround school shall be no later than August 31 and shall include a full monthly payment. Subsequent pay dates shall be spaced no more than one month apart and shall include a full monthly payment. Expenditures for the salary of these employees from State funds shall be within allocations made by the State Board of Education and in accordance with rules and regulations approved by the State Board of Education concerning allocations of State funds: Provided, that school funds. School employees employed for a term of 10 calendar months in year-round schools shall be paid in 12 equal installments: Provided further, that any installments. Any individual school employee employed for a term of 10 calendar months who is not employed in a year-round school may be paid in 12 monthly installments if the employee so requests on or before the first day of the school year. Such This request shall be filed in the local school administrative unit which that employs the employee. The payment of the annual salary in 12 installments instead of 10 shall not increase or decrease said the annual salary nor in any other way alter the contract between the employee and the said local school administrative unit. Employees may be prepaid on the set pay date for days not yet worked. An employee who fails to attend scheduled workdays or who has not worked the number of days for which the employee has been paid and who resigns or is dismissed shall repay to the local board any salary payments received for days not yet worked. An employee who has been prepaid and who continues to be employed by a local board but fails to attend scheduled workdays may be subject to dismissal or other appropriate discipline. The daily rate of pay shall equal the number of weekdays in the pay period. Included within the term of employment shall be provided for full-time employees annual vacation leave at the same rate provided for State employees, computed at one-twelfth (1/12) of the annual rate for State employees for each calendar month of employment, to be taken under policies determined by each local board of education. On a day that employees are required to report for a workday but pupils are not required to attend school due to inclement weather, an employee may elect not to report due to hazardous travel conditions and to take one of his-that employee's annual vacation days or to make up the day at a time agreed upon by the

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1 employee and his the employee's immediate supervisor or 2 principal. On a day that school is closed to employees and pupils due to inclement weather, the employee shall work on the 3 scheduled makeup day. Included within their term of 4 5 employment, each local board of education shall designate the same or an equivalent number of legal holidays occurring within 6 7 the period of employment as those designated by the State 8 Personnel Commission for State employees." 9 **SECTION 4.** For school-based employees who are employed during

the 2005-2006 school year in the same position in which they were employed during the 2004-2005 school year and who continue to work the same number of hours in a workday, the annual rate of pay beginning with the 2005-2006 school year shall not be reduced as the result of this act.

14 SECTION 5. This act becomes effective July 1, 2004, and applies to 15 school years beginning with the 2005-2006 school year.

# Appendix A

Extend Moratorium on New Healthcare Benefits

Η

### HOUSE DRH30455-LNz-139 (3/22)

Short Title: LRC Study Health Insurance Mandates.

(Public)

D

Sponsors:	Representative.
Referred to:	

1	A BILL TO BE ENTITLED
2	AN ACT TO EXTEND THE MORATORIUM ON HEALTH INSURANCE
3	MANDATES TO JULY 1, 2006, AND TO AUTHORIZE THE
4	LEGISLATIVE RESEARCH COMMISSION TO STUDY HEALTH
5	INSURANCE MANDATES, AS RECOMMENDED BY THE HOUSE
6	SELECT COMMITTEE ON THE RISING COST OF HEALTH CARE.
7	The General Assembly of North Carolina enacts:
8	<b>SECTION 1.</b> Section 3 of S.L. 2001-453 reads as rewritten:
9	"SECTION 3. This act is effective when it becomes law. Section 1 of this act
10	expires July 1, <del>2005.<u>2006.</u>"</del>
11	SECTION 2. The Legislative Research Commission may study the
12	issue of health insurance mandated benefits and the cost to employers and
13	individuals of unfunded health insurance mandates. In conducting the study, the
14	Commission shall consider cost-benefit analysis to determine the cost-efficiency
15	of mandated benefits, including any cost-benefit analysis performed by the
16	Department of Insurance. In conducting the study the Commission shall consider
17	how health insurance mandates improve patient care, how mandated preventive
18	health services may be cost effective through early detection and treatment of
19	disease, and whether health insurance mandates disproportionately impact small
20	business through increased premium costs. The Commission shall make a
21	progress report to the 2005 General Assembly upon its convening, and shall make
22	its final report to the 2005 General Assembly upon its reconvening. Progress and
23	final reports of the Commission may include recommended legislation.
24	<b>SECTION 3.</b> This act is effective when it becomes law.

# Appendix B

S.L. 2002-181 NC Small Business Contractor Authority

#### **SESSION LAW 2002-181 SENATE BILL 832**

#### AN ACT TO PROVIDE FOR CONTRACT FINANCING AND SURETY SMALL BUSINESSES THAT CONTRACT BONDS FOR WITH GOVERNMENTAL AGENCIES.

The General Assembly of North Carolina enacts:

SECTION 1. Article 10 of Chapter 143B of the General Statutes is amended by adding a new Part to read:

"Part 18. Small Business Contractor Act.

#### "§ 143B-472.75. Purpose and intent.

The purpose and intent of this Part is to foster economic development and the creation of jobs by providing financial assistance to financially responsible small businesses that are unable to obtain adequate financing and bonding assistance in connection with contracts. \*§ 143B-472.76. Definitions.

The following definitions apply in this Part:

- <u>Authority. The North Carolina Small Business</u> Contractor (1)Authority created in this Part. Internal Revenue Code. – The Code as defined in G.S.
- (2) 105-228.90.
- (3) <u>Contract term. – The term of a contract, including the</u> maintenance or warranty period required by the contract and the period during which the surety may be liable for latent defects.
- Government agency. The federal government, the State, an (4) agency, or a political subdivision of the federal government or the State, or a utility regulated by the North Carolina Utilities Commission.
  - (5)Related party. – A party related to the applicant in a manner that would require an attribution of stock to or from the party under section 318 of the Internal Revenue Code.

(6) Secretary. – The Secretary of Commerce. "<u>§ 143B-472.77. Authority creation; powers.</u> (a) Creation. – The North Carolina Small Business Contractor Authority is created within the Department of Commerce. Membership. – The Authority consists of 11 members appointed as (b) follows: (1) Four members appointed by the General Assembly upon the

- recommendation of the President Pro Tempore of the Senate, one of whom has experience in underwriting surety bonds.
- (2)Four members appointed by the General Assembly upon the recommendation of the Speaker of the House of Representatives, one of whom is a present or former governmental employee with experience in administering public contracts.

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1	<u>(3)</u>	Three members appointed by the Governor, one of whom is a
2		licensed general contractor and one of whom is experienced in
3		working for private, nonprofit, small, or underutilized businesses.
4		s. – Members serve four-year terms, except initial appointments.
5		prohibition against reappointment for subsequent terms. Initial
6 7		hall begin on January 1, 2003. Each appointing authority shall
8		of its initial appointments to serve four-year terms and the
o 9		s initial appointments to serve three-year terms. r. – The chair shall be elected annually by the members of the
10		the membership of the Authority and shall be a voting member.
11		pensation. – The Authority members shall receive no salary as a
12		g on the Authority but are entitled to per diem and allowances in
13	accordance with	
14	$\frac{\text{decondence}}{(f)}$ Meet	ings. – The Secretary shall convene the first meeting of the
15	Authority with	in 60 days after January 1, 2003. Meetings shall be held as
16	necessary as de	termined by the Authority.
17	(g) Quor	um. – A majority of the members of the Authority constitutes a
18	quorum for the	e transaction of business. A vacancy in the membership of the
19		not impair the right of the quorum to exercise all rights and to
20		es of the Authority.
21		ncies. – A vacancy on the Authority resulting from the resignation
22	<u>of a member of</u>	or otherwise is filled in the same manner in which the original
23		as made, for the balance of the unexpired term. Vacancies in
24		nade by the General Assembly shall be filled in accordance with
25	<u>G.S. 120-122.</u>	Marker in the second is second with C.C.
26 27		oval. – Members may be removed in accordance with G.S.
27	be removed for	mber who misses three consecutive meetings of the Authority may
28 29		ers and Duties. – The Authority has the following powers and
30	duties: $\frac{10}{1000}$	is and Duties The Authority has the following powers and
31		To accept grants, loans, contributions, and services.
32	$\frac{(1)}{(2)}$	To employ staff, procure supplies, services, and property, and
33	<u>\_/</u>	enter into contracts, leases, or other legal agreements, including
34		the procurement of reinsurance, to carry out the purposes of the
35		Authority.
36	<u>(3)</u>	To acquire, manage, operate, dispose of, or otherwise deal with
37		property, take assignments of rentals and leases, and enter into
38		contracts, leases, agreements, and arrangements that are
39		necessary or incidental to the performance of the duties of the
40		Authority, upon terms and conditions that it considers
41		appropriate.
42	<u>(4)</u>	To specify the form and content of applications, guaranty
43 44		agreements, or agreements necessary to fulfill the purposes of this Part.
44 45	(5)	To acquire or take assignments of documents executed, obtained,
46	<u>(J)</u>	or delivered in connection with assistance provided by the
40 47		Authority under this Part.
48	<u>(6)</u>	To fix, determine, charge, and collect any premiums, fees,
49		charges, costs, and expenses in connection with any assistance
50		provided by the Authority under this Part.
51	<u>(7)</u>	To adopt rules, in accordance with Chapter 150B of the General
52		Statutes, to implement this Part.
53	<u>(8)</u>	To take any other action necessary to carry out its purposes.

1	(9) To report quarterly to the Joint Legislative Commission on
2	Governmental Operations on the activities of the Authority,
3	including the amount of rates, sureties, and bonds.
4	(k) Limitations. – Notwithstanding any other provision of this Part, the
5	Authority may not provide financial assistance that constitutes raising money on
6	the credit of the State or pledging the faith and credit or the taxing power of the
7	State directly or indirectly for the payment of any debt. Before providing financial
8	assistance to an applicant under this Part, the Authority must obtain the written
9	certification of the Attorney General that the proposed financial assistance does
10	not constitute raising money on the credit of the State or pledging the faith of the
11	State directly or indirectly for the payment of any debt as provided in Section 3(2)
12	of Article V of the North Carolina Constitution.
13	" <u>§ 143B-472.78. Eligibility.</u>
14	To qualify for assistance under this Part, an applicant must meet all of the
15	following requirements:
16	(1) The applicant must be a small business concern that meets the
17	applicable size standards established by the United States Small
18 19	Business Administration for business loans based on the industry
19 20	in which the concern, including its affiliates, is primarily engaged and based on the industry in which the concern, not including its
20 21	affiliates, is primarily engaged. In addition, in the case of an
$\frac{21}{22}$	application for bonding assistance, the applicant, including its
$\frac{22}{23}$	affiliates, may not have receipts for construction and service
24	contracts in excess of the maximum amount established by the
25	United States Small Business Administration for surety bond
26	guarantee assistance.
27	(2) The applicant must be an individual, or be controlled by one or
28	more individuals, with a reputation for financial responsibility, as
29	determined from creditors, employers, and other individuals with
30	personal knowledge. If the applicant is other than a sole
31	proprietorship, at least seventy percent (70%) of the business
32	must be owned by individuals with a reputation for financial
33	responsibility.
34	(3) The applicant must be a resident of this State or be incorporated
35	in this State and must have its principal place of business in this
36 37	$\frac{\text{State.}}{The applicant prior demonstrate to the activity of the set o$
37 38	(4) <u>The applicant must demonstrate to the satisfaction of the</u> Authority that it has been unable to obtain adequate financing or
38 39	bonding on reasonable terms through an authorized company. If
40	the applicant is applying for a guarantee of a loan, the applicant
41	must have applied for and been denied a loan by a financial
42	institution.
43	"§ 143B-472.79. Small Business Contract Financing Fund.
44	(a) Creation and Use. – The Small Business Contract Financing Fund is
45	created as a special revenue fund. Revenue in the Fund does not revert at the end
46	of a fiscal year, and interest and other investment income earned by the Fund
47	accrues to the Fund. The Authority shall use the Fund to make direct loans and
48	guaranty payments required by defaults and to pay the portion of the
49	administrative expenses of the Authority related to making these loans and
50	payments.
51	(b) <u>Content. – The Small Business Contract Financing Fund consists of all</u>
52 53	of the following revenue:
53 54	(1) Funds appropriated to the Fund by the State. (2) Repayments of principal of and interest on direct loans.
54	(2) <u>repayments of principal of and interest of unect toals.</u>

1	(3) <u>Premiums, fees, and any other amounts received by the Authority</u>
2	with respect to financial assistance provided by the Authority.
3	(4) <u>Proceeds designated by the Authority from the sale, lease, or</u>
4	other disposition of property or contracts held or acquired by the
5	Authority.
6	(5) Investment income of the Fund.
7	
8	" <u>§ 143B-472.80. Contract performance assistance authorized.</u>
9	(a) <u>Type. – The Authority is authorized to provide the following contract</u>
10	performance assistance:
11	(1) <u>A guarantee of a loan made to the applicant.</u>
12	(2) If the applicant demonstrates to the satisfaction of the Authority
13	that it is unable to obtain money from any other source, a loan to
14	the applicant.
15	(b) Qualification. – The Authority shall not lend money to an applicant or
16	guarantee a loan unless all of the following requirements are met:
17	(1) The applicant meets the requirements of G.S. 143B-472.78.
18	(2) <u>The loan is to be used to perform an identified contract, of which</u>
19	the majority of funding is provided by a government agency or a
20	combination of government agencies.
21	(3) The loan is to be used for working capital or equipment needed
22	to perform the contract, the cost of which can be repaid from
23	contract proceeds, if the Authority has entered into an agreement
24	with the applicant necessary to secure the loan or guaranty.
25	(c) Terms and Conditions. – The Authority shall set the terms and
26	(c) <u>Terms and Conditions. – The Authority shall set the terms and</u> conditions for loans and for the guarantee of loans. When the Authority lends
27	money from the Small Business Contract Financing Fund, it shall prepare loan
28	documents that include all of the following:
29	(1) The rate of interest on the loan, which shall not exceed any
30	applicable statutory limit for a loan of the same type.
31	(2) <u>A payment schedule that provides money to the applicant in the</u>
32	amounts and at the times that the applicant needs the money to
33	perform the contract for which the loan is made.
33 34	
34 35	
	the applicant, the applicant and the Authority must co-sign the
36	request for the money.
37	(4) <u>Provisions for repayment of the loan.</u> (5) Any other provision the Authority considers necessary to secure
38	
39	the loan, including an assignment of, or a lien on, payment under
40	the contract, if allowable.
41	(d) Maturity. – A loan made by the Authority shall mature not later than the
42	date the applicant is to receive full payment under the identified contract, unless
43	the Authority determines that a later maturity date is required to fulfill the
44	purposes of this Part.
45	(e) <u>Diversity. – In selecting applicants for assistance, the Authority must</u>
46	consider the need to serve all geographic and political areas and subdivisions of
47	the State.
48	(f) Limitation. – The total amount of loan guarantees and loans issued to
49	each recipient during a fiscal year shall not exceed fifteen percent (15%) of the
50	amount of money in the Fund as of the beginning of that fiscal year.
51	"§ 143B-472.81. Small Business Surety Bond Fund.
52	(a) Creation and Use. – The Small Business Surety Bond Fund is created as
53	a special revenue fund. Revenue in the Fund does not revert at the end of a fiscal
54	year, and interest and other investment income earned by the Fund accrues to the

1	Fund. The Authority shall use the Fund for the purposes of and to pay the
2	expenses of the Authority related to providing bonding assistance.
3	(b) Content. – The Small Business Surety Bond Fund consists of all of the
4	following revenue:
5	(1) Funds appropriated to the Fund by the State.
6	(2) Premiums, fees, and any other amounts received by the Authority
7	with respect to bonding assistance provided by the Authority.
8	(3) Proceeds designated by the Authority from the sale, lease, or
9	other disposition of property or contracts held or acquired by the
10	Authority.
11	(4) Investment income of the Fund.
12	(5) Any other moneys made available to the Fund.
13	"§ 143B-472.82. Bonding assistance authorized.
14	(a) Guaranty. – Subject to the restrictions of this Part, the Authority, on
15	application, may guarantee a surety for losses incurred under a bid bond, payment
16	bond, or performance bond on an applicant's contract, of which the majority of the
17	funding is provided by a government agency or a combination of government
18	agencies, up to ninety percent (90%) of the surety's losses, or nine hundred
19	thousand dollars (\$900,000), whichever is less. The term of a guaranty under this
20	section shall not exceed the contract term. The Authority may vary the terms and
$\frac{1}{21}$	conditions of the guaranty from surety to surety, based on the Authority's history
22	of experience with the surety and other factors that the Authority considers
$\frac{-}{23}$	relevant.
24	(b) Notice. – When the Authority provides a guaranty under this section
25	with respect to a contract, it must give the government agencies that are parties to
26	the contract written notice of the guaranty.
27	(c) Bonds. – The Authority may execute and perform bid bonds,
28	performance bonds, and payment bonds as a surety for the benefit of an applicant
29	in connection with a contract, of which the majority of the funding is provided by
30	a government agency or a combination of government agencies.
31	(d) Obligation of State. – The total amount of guarantees issued and bonds
32	executed shall not exceed ninety percent (90%) of the amount of money in the
33	Small Business Surety Bond Fund. The Authority shall not pledge any money
34	other than money in the Fund for payment of a loss or bond. No action by the
35	Authority constitutes the creation of a debt secured by a pledge of the taxing
36	power or the faith and credit of the State or any of its political subdivisions. The
37	face of each guarantee issued or bond executed shall contain a statement that the
38	Authority is obligated to pay the guarantee or bond only from the revenue in the
39	Small Business Surety Bond Fund and that neither the taxing power nor the faith
40	and credit of the State or any of its political subdivisions is pledged in payment of
41	the guarantee or bond. Nothing in this subsection limits the ability of the Authority
42	to obtain reinsurance.
43	(e) <u>Limitation. – The total amount of bonding assistance provided to each</u>
44	recipient during a fiscal year shall not exceed fifteen percent (15%) of the amount
45	of money in the Fund as of the beginning of that fiscal year.
46	(f) Payment. – If the Authority considers it prudent, it may require that
47	payment be made either to the contractor and lending institution or to the bonding
48	authority.
49	" <u>§ 143B-472.83. Bonding assistance conditions.</u>
50	(a) <u>Requirements. – To obtain bonding assistance under this Part, an</u>
51	applicant must meet the eligibility requirements of G.S. 143B-472.78 and must
52	demonstrate to the satisfaction of the Authority that all of the following apply:
53	(1) <u>A bond is required in order to bid on a contract or to serve as a</u>
54	prime contractor or subcontractor.

1	(2) <u>A bond is not obtainable on reasonable terms and conditions</u>
2	without assistance under this Part.
3	(3) The applicant will not subcontract more than seventy-five
4	percent (75%) of the face value of the contract.
5	(b) Default. – If an applicant or a person that is a related party with respect
6	to the applicant has ever defaulted on a bond or guaranty provided by the
7	Authority, the Authority may approve a guaranty or bond under this Part only if
8	one of the following applies:
9	
10	(2) <u>Every default by the applicant or related party in any program</u>
11	administered by the Authority has been cured.
12	(c) <u>Economic Effect. – Before issuing a guaranty or bond, the Authority</u>
13	must determine that the contract for which a bond is sought to be guaranteed or
14	issued has a substantial economic effect. To determine the economic effect of a
15	contract, the Authority must consider all of the following:
16	(1) The amount of the guaranty obligation.
17	(2) The terms of the bond to be guaranteed.
18	$\overline{(3)}$ The number of new jobs that will be created by the contract to be
19	bonded.
20	(4) Any other factor that the Authority considers relevant.
21	"§ 143B-472.84. Surety bonding line.
22	The Authority may, on application, establish a surety bonding line in order to
$\overline{23}$	issue or guarantee multiple bonds to an applicant within preapproved terms,
24	conditions, and limitations.
25	"§ 143B-472.85. Application.
26	To apply for assistance from the Authority under this Part, an applicant and,
27	where applicable, a surety must submit to the Authority an application on a form
$\frac{27}{28}$	prescribed by the Authority. The application must include any information and
20	presented by the Authority, the application must include any information and
29	documentation the Authority considers necessary to enable the Authority to
30	evaluate the application in accordance with this Part. The Authority may require
31	an applicant to provide an audited balance sheet unless the Authority determines
32	that such a requirement is not necessary or appropriate to fulfill the purposes of
33	this Part.
34	" <u>§ 143B-472.86. Premiums and fees.</u>
35	(a) <u>Amount. – The Authority shall by rule set the premiums and fees to be</u>
36	paid for providing assistance under this Part. The premiums and fees set by the
37	Authority shall be payable in the amounts, at the time, and in the manner that the
38	Authority requires. The premiums and fees may vary in amount among
39	transactions and at different stages during the terms of transactions.
40	(b) Rate Standards. – The rate standards in G.S. 58-40-20 apply to
41	premiums set by the Authority under this section. The Authority may also use the
42	forms and rates of rating or advisory organizations licensed under G.S. 58-40-50
43	or G.S. 58-40-55. The Authority may vary from these rates in order to broaden
44	participation by small businesses that are unable to obtain adequate financing and
45	bonding assistance in connection with contracts. The premiums set and forms
46	developed by the Authority under this section must be approved by the
47	Commissioner of Insurance before they may be used.
48	(c) Forms. – The Authority shall develop forms to be used for financing
49	and bonding assistance.
49 50	"§ 143B-472.87. False statements; penalty.
50 51	(a) Documents. – It is unlawful to knowingly make or cause any false
51 52	statement or report to be made in any application or in any document submitted to
52 53	
55	the Authority.

$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	<ul> <li>(b) Statements It is unlawful to make or cause any false statement or report to be made to the Authority for the purpose of influencing the action of the Authority on an application for assistance or affecting assistance, whether or not assistance has been previously extended.</li> <li>(c) Penalty A violation of this section is a Class 2 misdemeanor." SECTION 2.(a) This act becomes effective January 1, 2003, and applies to offenses committed or causes of action arising on or after that date. SECTION 2.(b) This act expires June 30, 2006. The expiration of this act does not affect prosecutions for offenses committed before that date, and the statutes that would be applicable but for this act remain applicable to those prosecutions. The expiration of this act does not affect any guarantees or bonds executed prior to the expiration. In the General Assembly read three times and ratified this the 3<sup>rd</sup> day of October, 2002.</li> </ul>
15	October, 2002.
16 17 18 19	s/ Marc Basnight President Pro Tempore of the Senate
20	a/ James D. Dlash
21 22 23	s/ James B. Black Speaker of the House of Representatives
24 25 26	s/ Michael F. Easley Governor
27 28 29	Approved 4:37 p.m. this 31 <sup>st</sup> day of October, 2002

# Appendix C

Remove Wage Test for Industrial Revenue Bonds

U

#### BILL DRAFT 2003-LYz-150 [v.3] (4/2)

D

#### (THIS IS A DRAFT AND IS NOT READY FOR INTRODUCTION) 4/25/2004 1:05:19 PM

Short Title:	Eliminate IRB Wage Standard.	(Public)
Sponsors:		
Referred to:		

1		A BILL TO BE ENTITLED
2	AN ACT TO	ELIMINATE THE WAGE STANDARD FOR INDUSTRIAL
3	<b>REVENUE</b>	BONDS.
4	The General Ass	sembly of North Carolina enacts:
5	SECT	<b>TION 1.</b> G.S. 159C-7(b) reads as rewritten:
6	"(b) Findia	ngs. – The Secretary shall not approve any proposed industrial
7	project or pollut	ion control project unless the Secretary makes all of the following,
8	applicable findir	ngs:
9	(1)	In the case of a proposed industrial project,
10		a. That the operator of the proposed project pays, or has
11		agreed to pay thereafter, an average weekly manufacturing
12		wage that (i) is above the average weekly manufacturing
13		wage paid in the county, or (ii) is not less than ten percent
14		(10%) above the average weekly manufacturing wage paid
15		in the State, and
16		b. That <u>that</u> the proposed project will not have a materially
17		adverse effect on the environment.
18	(2)	In the case of a proposed pollution control project, that the
19		project will have a materially favorable impact on the
20		environment or will prevent or diminish materially the impact of
21		pollution which would otherwise occur.
22	(2a)	In the case of a hazardous waste facility or low-level radioactive
23		waste facility that is used as a reduction, recovery or recycling
24		facility, that such project will further the waste management

1	<b>C</b> O(	le of North Caroline and will not have an advarge offect upon
1	•	Is of North Carolina and will not have an adverse effect upon
2	-	blic health or a significant adverse effect on the environment.
3		the case of an industrial project or a pollution control project,
4		ept a pollution control project for a public utility,
5	a.	That the jobs to be generated or saved, directly or
6		indirectly, by the proposed project will be large enough in
7		number to have a measurable impact on the area
8		immediately surrounding the proposed project and will be
9		commensurate with the size and cost of the proposed
10		project,
11	b.	That the proposed operator of the proposed project has
12		demonstrated or can demonstrate the capability to operate
13		the project, and
14	с.	That the financing of the project by the authority will not
15		cause or result in the abandonment of an existing
16		industrial or manufacturing facility of the proposed
17		operator or an affiliate elsewhere within the State unless
18		the facility is to be abandoned because of obsolescence,
19		lack of available labor in the area, or site limitations."
20		N 2. G.S. 159D-7(b) reads as rewritten:
21	-	- The Secretary shall not approve any proposed project unless
~~	1 0 1	
22		all of the following, applicable findings:
22 23		he case of a proposed industrial project,
23	(1) In t	he case of a proposed industrial project, That the operator of the proposed project pays, or has agreed to pay thereafter, an average weekly manufacturing
23 24	(1) In t	he case of a proposed industrial project, That the operator of the proposed project pays, or has
23 24 25	(1) In t	he case of a proposed industrial project, That the operator of the proposed project pays, or has agreed to pay thereafter, an average weekly manufacturing
23 24 25 26	(1) In t	he case of a proposed industrial project, That the operator of the proposed project pays, or has agreed to pay thereafter, an average weekly manufacturing wage that (i) is above the average weekly manufacturing
23 24 25 26 27	(1) In t	he case of a proposed industrial project, That the operator of the proposed project pays, or has agreed to pay thereafter, an average weekly manufacturing wage that (i) is above the average weekly manufacturing wage paid in the county in which the project is to be
23 24 25 26 27 28	(1) In t	the case of a proposed industrial project, That the operator of the proposed project pays, or has agreed to pay thereafter, an average weekly manufacturing wage that (i) is above the average weekly manufacturing wage paid in the county in which the project is to be located or (ii) is not less than ten percent (10%) above the
23 24 25 26 27 28 29	(1) In t <del>a.</del>	the case of a proposed industrial project, That the operator of the proposed project pays, or has agreed to pay thereafter, an average weekly manufacturing wage that (i) is above the average weekly manufacturing wage paid in the county in which the project is to be located or (ii) is not less than ten percent (10%) above the average weekly manufacturing wage paid in the State; and
23 24 25 26 27 28 29 30	(1) In t <del>a.</del> <del>b.</del>	the case of a proposed industrial project, That the operator of the proposed project pays, or has agreed to pay thereafter, an average weekly manufacturing wage that (i) is above the average weekly manufacturing wage paid in the county in which the project is to be located or (ii) is not less than ten percent (10%) above the average weekly manufacturing wage paid in the State; and That <u>that</u> the proposed project will not have a materially
23 24 25 26 27 28 29 30 31	(1) In t a. b. (2) In	the case of a proposed industrial project, That the operator of the proposed project pays, or has agreed to pay thereafter, an average weekly manufacturing wage that (i) is above the average weekly manufacturing wage paid in the county in which the project is to be located or (ii) is not less than ten percent (10%) above the average weekly manufacturing wage paid in the State; and Thatthat the proposed project will not have a materially adverse effect on the environment.
23 24 25 26 27 28 29 30 31 32	(1) In t a. b. (2) In pro	he case of a proposed industrial project, That the operator of the proposed project pays, or has agreed to pay thereafter, an average weekly manufacturing wage that (i) is above the average weekly manufacturing wage paid in the county in which the project is to be located or (ii) is not less than ten percent (10%) above the average weekly manufacturing wage paid in the State; and Thatthat the proposed project will not have a materially adverse effect on the environment. the case of a proposed pollution control project, that such
<ul> <li>23</li> <li>24</li> <li>25</li> <li>26</li> <li>27</li> <li>28</li> <li>29</li> <li>30</li> <li>31</li> <li>32</li> <li>33</li> </ul>	(1) In t a. (2) In pro env	the case of a proposed industrial project, That the operator of the proposed project pays, or has agreed to pay thereafter, an average weekly manufacturing wage that (i) is above the average weekly manufacturing wage paid in the county in which the project is to be located or (ii) is not less than ten percent (10%) above the average weekly manufacturing wage paid in the State; and Thatthat the proposed project will not have a materially adverse effect on the environment. the case of a proposed pollution control project, that such ject will have a materially favorable impact on the
<ul> <li>23</li> <li>24</li> <li>25</li> <li>26</li> <li>27</li> <li>28</li> <li>29</li> <li>30</li> <li>31</li> <li>32</li> <li>33</li> <li>34</li> </ul>	(1) In t a. (2) In pro env pol	<ul> <li>the case of a proposed industrial project,</li> <li>That the operator of the proposed project pays, or has agreed to pay thereafter, an average weekly manufacturing wage that (i) is above the average weekly manufacturing wage paid in the county in which the project is to be located or (ii) is not less than ten percent (10%) above the average weekly manufacturing wage paid in the proposed project will not have a materially adverse effect on the environment.</li> <li>the case of a proposed pollution control project, that such ject will have a materially favorable impact on the vironment or will prevent or diminish materially the impact of</li> </ul>
<ul> <li>23</li> <li>24</li> <li>25</li> <li>26</li> <li>27</li> <li>28</li> <li>29</li> <li>30</li> <li>31</li> <li>32</li> <li>33</li> <li>34</li> <li>35</li> </ul>	(1) In t a. (2) In pro env pol (2a) In	the case of a proposed industrial project, That the operator of the proposed project pays, or has agreed to pay thereafter, an average weekly manufacturing wage that (i) is above the average weekly manufacturing wage paid in the county in which the project is to be located or (ii) is not less than ten percent (10%) above the average weekly manufacturing wage paid in the State; and Thatthat the proposed project will not have a materially adverse effect on the environment. the case of a proposed pollution control project, that such ject will have a materially favorable impact on the vironment or will prevent or diminish materially the impact of lution which would otherwise occur.
<ul> <li>23</li> <li>24</li> <li>25</li> <li>26</li> <li>27</li> <li>28</li> <li>29</li> <li>30</li> <li>31</li> <li>32</li> <li>33</li> <li>34</li> <li>35</li> <li>36</li> </ul>	(1) In t a. (2) In pro env pol (2a) In war	<ul> <li>the case of a proposed industrial project,</li> <li>That the operator of the proposed project pays, or has agreed to pay thereafter, an average weekly manufacturing wage that (i) is above the average weekly manufacturing wage paid in the county in which the project is to be located or (ii) is not less than ten percent (10%) above the average weekly manufacturing wage paid in the proposed project will not have a materially adverse effect on the environment.</li> <li>the case of a proposed pollution control project, that such ject will have a materially favorable impact on the vironment or will prevent or diminish materially the impact of lution which would otherwise occur.</li> </ul>
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<ol> <li>23</li> <li>24</li> <li>25</li> <li>26</li> <li>27</li> <li>28</li> <li>29</li> <li>30</li> <li>31</li> <li>32</li> <li>33</li> <li>34</li> <li>35</li> <li>36</li> <li>37</li> <li>38</li> <li>39</li> </ol>	(1) In t a. (2) In pro env pol (2a) In t was fac goa put	<ul> <li>the case of a proposed industrial project,</li> <li>That the operator of the proposed project pays, or has agreed to pay thereafter, an average weekly manufacturing wage that (i) is above the average weekly manufacturing wage paid in the county in which the project is to be located or (ii) is not less than ten percent (10%) above the average weekly manufacturing wage paid in the State; and Thatthat the proposed project will not have a materially adverse effect on the environment.</li> <li>the case of a proposed pollution control project, that such ject will have a materially favorable impact on the vironment or will prevent or diminish materially the impact of lution which would otherwise occur.</li> <li>the case of a hazardous waste facility or low-level radioactive ste facility that is used as a reduction, recovery or recycling ility, that such project will not have an adverse effect upon</li> </ul>
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1	a.	That the jobs to be generated or saved, directly or
2		indirectly, by the proposed project will be large enough in
3		number to have a measurable impact on the area
4		immediately surrounding the proposed project and will be
5		commensurate with the size and cost of the proposed
6		project,
7	b.	That the proposed operator of the proposed project has
8		demonstrated or can demonstrate the capability to operate
9		such project, and
10	с.	That the financing of such project by the agency will not
11		cause or result in the abandonment of an existing
12		industrial or manufacturing facility of the proposed
13		operator or an affiliate elsewhere within the State unless
14		the facility is to be abandoned because of obsolescence,
15		lack of available labor in the area, or site limitations."
16	SECTION 3.	This act is effective when it becomes law.

# Appendix D

Enhance R&D Tax Credit

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#### BILL DRAFT 2003-LYz-164 [v.3] (4/23)

#### (THIS IS A DRAFT AND IS NOT READY FOR INTRODUCTION) 4/23/2004 4:13:12 PM

Short Title: Alternative R&D Tax Credit.

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(Public)

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Sponsors:

Referred to:

1	A BILL TO BE ENTITLED
2	AN ACT TO CREATE AN ALTERNATIVE RESEARCH AND
3	DEVELOPMENT TAX CREDIT.
4	The General Assembly of North Carolina enacts:
5	<b>SECTION 1.</b> G.S. 105-129.10 is amended by adding a new subsection
6	to read:
7	"(d) The credits allowed in this section and the credit allowed in Article 3F
8	of this Chapter are exclusive. A taxpayer may elect to take only one of the three
9	credits with respect to its research activities in a taxable year."
10	SECTION 2. Chapter 105 of the General Statutes is amended by
11	adding a new Article to read:
12	" <u>Article 3F.</u>
13	"Research and Development.
14	" <u>§ 105-129.50. Definitions.</u>
15	The definitions in section 41 of the Code apply in this Article. In addition, the
16	following definitions apply in this Article:
17	(1) through (4) Reserved.
18	(5) North Carolina research university. – An institution of higher
19	education that meets one or both of the following conditions:
20	a. <u>It is located in North Carolina and is classified as one of</u>
21	the following in the most recent edition of 'A
22	Classification of Institutions of Higher Education', the
23	official report of The Carnegie Foundation for the
24	Advancement of Teaching:

1		<u>1.</u> <u>Do</u>	ctoral/Research	Universities,	Extensive	or
2		Inte	ensive.			
3	2. <u>Masters Colleges and Universities, I or II.</u>					
4			ccalaureate Colle	•		
5			nstituent instituti	on of The Univ	versity of No	orth
6		<u>Carolina.</u>				
7	<u>(6)</u>		iniversity research			
8			North Carolina r		• •	
9 10		*	ned in this State	or basic resear	ch performed	<u> 1n</u>
10	(7)	this State.	rement. – Defin	ad in the Smal	1 Business S	izo
11	<u>(7)</u>		ne federal Small E			IZe
12	(8)					rch
13 14	<u>(0)</u>	<u>Qualified North Carolina research expenses. – Qualified research</u> expenses for research performed in this State.				
15	(9)	<u> </u>	ined in the Small		Regulations	of
16			Business Admin		<u>iteguiations</u>	
17	(10)		- Defined in G.S.			
18	(11)	-	– A business wh		eipts, combin	ned
19		with the annual	receipts of all rel	ated persons, fo	or the applica	ble
20		period of meas	surement did no	t exceed one	million doll	ars
21		<u>(\$1,000,000).</u>				
22		Administration; s				
23		payer is eligible for				
24		ts of G.S. 105-12			•	
25		insurance, enviror	nmental impact, a	and safety and l	nealth program	ms,
26	respectively.				с. т	
27		Article is repealed	for taxable year	s beginning on	or after Janu	<u>ary</u>
28	$\underline{1, 20XX.}$	and to all and the	this Article on	d the surdite o	llowed in C	
29 30		credit allowed in				
30 31		exclusive. A tax				
32		for different expen		•	•	<u>ı a</u>
33		Tax election; cap.	-	<u>int tuxuoto yeur.</u>		
34		Election. – The cre		is Article is allo	wed against	the
35		evied in Article 3			~	
36		s Chapter. The tax				
37	will be claimed	when filing the ret	turn on which the	e first installmer	nt of the credi	t is
38	claimed. This e	lection is binding.	Any carryforwar	rds of a credit i	must be clain	ned
39	against the same	<u>tax.</u>				
40	<u>(b)</u> <u>Cap.</u>	– A credit allowe	ed in this Article	e may not exce	ed fifty perc	ent
41		mount of tax aga				
42		sum of all othe				
43	payments made	by or on behalf	of the taxpayer.	<u>This limitation</u>	n applies to	<u>the</u>

1	annulation amount of anodit including complemented alained by the termony		
1	cumulative amount of credit, including carryforwards, claimed by the taxpayer		
2	under this Article against each tax for the taxable year. Any unused portion of a		
3	credit allowed in this Article may be carried forward for the succeeding 15 years.		
4	" <u>§ 105-129.53. Substantiation.</u>		
5	To claim a credit allowed by this Article, the taxpayer must provide any		
6	information required by the Secretary. Every taxpayer claiming a credit under this		
7	Article must maintain and make available for inspection by the Secretary any		
8	records the Secretary considers necessary to determine and verify the amount o		
9	the credit to which the taxpayer is entitled. The burden of proving eligibility for a		
10	credit and the amount of the credit rests upon the taxpayer, and no credit may be		
11	allowed to a taxpayer that fails to maintain adequate records or to make then		
12	available for inspection.		
13	" <u>§ 105-129.54. Reports.</u>		
14	The Department of Revenue must report to the Revenue Laws Study		
15	Committee and to the Fiscal Research Division of the General Assembly by May		
16	of each year the following information for the 12-month period ending the		
17	preceding December 31:		
18	(1) The number of taxpayers that claimed each credit allowed in this		
19	Article.		
20	(2) The amount of each credit claimed.		
21	(3) The total cost to the General Fund of the credits claimed.		
22	" <u>§ 105-129.55. Credit for North Carolina research and development.</u>		
23	(a) Qualified North Carolina Research Expenses. – A taxpayer that has		
24	qualified North Carolina research expenses for the taxable year is allowed a credi		
25	equal to a percentage of the expenses, determined as provided in this subsection. I		
26	part of the taxpayer's qualified North Carolina research expenses qualifies under		
27	subdivision (2) of this subsection and the remainder qualifies under subdivision		
28	(3) of this subsection, the applicable percentages apply separately to each part of		
29	the expenses.		
30	(1) Small business. – If the taxpayer was a small business as of the		
31	last day of the taxable year, the applicable percentage is three		
32	percent (3%).		
33	(2) Low-tier research. – For expenses with respect to research		
34	performed in an enterprise tier one, two, or three area, the		
35	applicable percentage is three percent (3%).		
36	(3) Other research. – For expenses not covered under subdivision (1)		
37	or (2) of this subsection, the percentages provided in the table		
38	below apply to the taxpayer's qualified North Carolina research		
39	expenses during the taxable year at the following levels:		
40	Expenses Over Up To Rate		
41	<u>-0-</u> \$50 million 1%		
42	<u>\$50 million</u> <u>\$200 million</u> <u>2%</u>		
43	\$200 million 3%		

North Carolina University Research Expenses. - A taxpayer that has 1 (b) North Carolina university research expenses for the taxable year is allowed a 2 3 credit equal to fifteen percent (15%) of the expenses." SECTION 3. G.S. 105-129.10 and G.S. 105-129.51(c) are repealed. 4

- 5
- SECTION 4. Section 3 of this act becomes effective for taxable years
- beginning on or after January 1, 2006. The remainder of this act becomes effective 6
- for taxable years beginning on or after January 1, 2005. 7